CHICAGO ACADEMY TO OF SCIENCES

Agenda — Board of Trustees 141st Annual Meeting, June 30, 1998, 12:00 noon

- 1. Call to order Mr. Voss (Noon)
- 2. Chairman's remarks Mr. Voss (10 min)
- 3. Report of the Secretary Mr. Crampton (5 min)

 ACTION ITEM: Be it resolved that the Board of Trustees approves the minutes of the meeting of April 28, 1998 as circulated.
- 4. Report of the Development and Marketing Committee Mr. Cox (15 min)
 - a. Quarterly report
 - b. Goals for coming year

ACTION ITEM: Be it resolved that the Board of Trustees approve the goal of \$600,000 for the Annual Fund for fiscal 1998-99 and commit to achieving this goal.

- c. Annual report from the Alford Group
- d. Annual report from Kemper Lesnik Communications
- 5. Report of the Campaign Cabinet Mrs Notebaert (15 min)

ACTION ITEM: Be it resolved that the Board of Trustees approve the goal of \$5,600,000 for the Campaign for the 21st Century for fiscal 1998-99 and commit to achieving this goal.

- 6. Report of the Finance Committee Mr. Maier (20 min)
 - a. Quarterly financial and projected year end results
 - b. Budget for fiscal 1998-99

ACTION ITEM: Be it resolved that the Board approves the budget for fiscal 1998-99 as recommended by the Finance Committee.

c. Approval of release of exhibit contracts

ACTION ITEM: Be it resolved that the Board of Trustees authorizes the release of the contracts for the fabrication of permanent exhibits for the Nature Museum.

The Chicago Academy of Sciences June 30, 1998, p. 2

- d. Ability to pay interest on bonds.
- 7. Report of the By-Laws and Legal Committee Mr. Healy (5 min)
- 8. Report of the Nominating Committee Mr. Harvey (5 min)
 - a. Election of Trustees (ballot circulated June 12)
 - b. Election of Officers (ballot circulated June 12)
 - c. Committees and Charges

ACTION ITEM: Be it resolved that the Board of Trustees approves the committee charges, membership, and chairs as presented.

- 9. Report of the Education and Exhibits Committee Mrs. Pond (10 min)
- 10. Report of the Facilities Committee Mr. Pick (5 min)
- 11. Report of the Research and Symposia Committee Mrs. Ashcraft (5 min)
- 12. President's report Dr. Heltne (5 min)
- 13. Other business
 - a. Upcoming events:

Dates available for cultivation lunches: July 15, Aug. 17 and Sept. 16. June 3 - August 31 - Nature Lab, Wednesday - Friday, corner of Fullerton and Stockton Drive, 10 a.m. to 6 p.m.

August 18 - 1:30 to 4:30 - Community Forum aboard the WG Jackson, water research vessel, at Navy Pier. Water testing and information about Lake Michigan basin-wide management issues and plans.

Sept. 12 - Thornton Quarry Field Trip

October 24 - 9a.m. to 8:30 p.m. Sandhill Cranes field trip to Indiana Dunes

- b. Other business
- 14. Executive session
- 15. Adjournment

BOARD MEETING DATES FOR 1998-1999

October 27, 1998, January 26, 1999, April 27, 1999, June 29, 1999, October 26, 1999.

CHICAGO ACADEMY OF SCIENCES

PRESIDENTIAL REPORT ON PROGRESS TOWARD GOALS, FOURTH QUARTER, FISCAL 1998

- 1. Achieve the fiscal goals of the Academy in the operating and capital sectors necessary to sound financial health of the institution.
 - a. Achieve results as budgeted. (5%) Projected net revenues of \$80,000 which converts to a net loss of \$96,000 for operations when \$176,000 of investment gains are subtracted; this against a budgeted year end deficit for operations of \$182,000.
 - b. Achieve annual operating contributions and grants of \$1,893,000. (15%) Projected total of \$1,974,000.
 - c. Move campaign gifts and pledges from \$4.5 million to \$10 million by end of fiscal 1998. (25%)

 Pledge total at \$11.0 million, including naming gift, Johnson Family Foundation Match in full, as of April 27. As of this writing, 100% of the Johnson Family Foundation Match has been met, and 20 of 27 trustees have responded to the special Trustee Challenge. The first year of a \$50 million, 5-year State funding initiative for museum capital programs has been passed by the State Legislature and signed into law by the Governor; this will mean \$1-2 million for the Academy over five years period if the legislature continues the appropriation in each of the following years. NSF proposal pending for Butterfly Haven. Campaign Committees are active with a new Campaign Group formed to meet weekly.
- 2. Complete new museum building, begin installation of exhibits, and assure coordinated, exciting opening. (15%)
 - a. Working through COO to achieve beneficial occupancy by end of August, 1998. End of September.
 - b. Work with COO to determine final exhibit package for Board approval, complete exhibit design, engage fabricators, begin installation by September 30, 1998. Exhibit package approved at September meeting; exhibit design proceeding; release of fabrication proposed for today's meeting; exploring collaborations with DePaul and National Park Service.
 - c. Working with COO, produce integrated business and program development plan, including staffing, income-generating programs, and docent training, for Nature Museum. Integrated schedules in hand; draft operations budget for new museum presented at January meeting; staffing projections in budget proposed at today's meeting.
- 3. Execute unified development and communications plan to build image, identity, and audience. (10%)
 - a. Apply image, identity, and communications plan to achieve broad interest and involvement in the opening of the new museum. New logo now on letterhead, business cards, and publications; annual report distributed Oetober; fundraising brochure achieving great use and attention; two video tapes produced with the help of WGN, 'Topping Out' Ceremony, Bill Mullen (Tribune) interviews, 'Nature Lab' installed for summer months; meetings with Daily Herald and Sun Times editorial boards; three Silver Trumpet Awards for excellence in public relations activities; annual review of Kemper Lesnik activities presented today.
 - b. Implement search for corporate program sponsorship and other elements of integrated development and communications plan. Continuing to meet with potential corporate sponsors; recent additions include several food companies and a chemical company, ITW, Sears, and Bank America; new Vice President for Development and Marketing beginning July I.
 - c. Hold at least three friend/fundraising activities per month including activities with the Auxiliary Board and the Advisory Council. The ICASL lecture series were delivered along with numerous site tours and lunches with the President. Butterfly Ball site tour; Plant and Garden Sale, eoektail party at the Sudler residence, three Academy follow-up luncheons and site tours. See schedule attached to the agenda for upcoming summer and fall cultivation events.
- 4. Expand reach of Academy's Outreach, On-Line and Research programs. (10%)
 - a. Expand reach of outreach and teacher training programs and develop collaborations; integrate with programming for Nature Museum. Eco-Cit and Science on the Go fully subscribed with more schools purchasing the programs with their own funds than ever before; new Science on the Go grant awarded to fund incorporation of math activities more extensively into the program.

The Chicago Academy of Sciences President's Report, Fourth Quarter, Fiscal 1998 June 30, 1998, p. 2

Academy programs this year served 175 Chicago Public Schools, more than a third of K-8 schools. The programs served 813 teachers and 27,000 students. Several additional private schools have signed contracts. New programming with Museums in the Parks and the Chicago Park District; YMCA; Girl Scouts; under discussion with El Valor and Chicago Youth Centers; summer teacher training programs underway; participating in Illinois-Indiana Sca Grant educational program.

- b. Develop collaborations for establishing Science Scene Programs and extending their reach; integrate with programming for Nature Museum. Northwestern University contributing more resources for TEENS; Science Scene Business Advisory Board underway. Science Scene graduation June 28; new class selected and operating from Nature Lab and Irving Park space; very successful site visit from Howard Hughes Medical Institute; summer camp activities being prepared; several donors interested in expanding the program.
- c. Extend advanced technology programs TEEE, DEED, and Science Power On-Line video programming into new sites and introduce into programming at the Nature Museum. CAOS.Club and Museums in the Classroom providing Web-cast video broadcasting for teacher training and classroom programming reaches over 887 classrooms in 400 schools distributed in all 7 educational hubs and 64 counties around Illinois; 15 new TEEE schools in training; educational collaborations being explored with Hawaii and the Chicago Public School system.
- d. Explore development of resources for ICASL and other research programs, particularly 'Nature, Polis, and Ethics' sponsored jointly with the Hastings Center; explore options for programming in the Nature Museum including major scientific symposium for opening year, ICASL receives \$100,000 for US Biotechnology survey to parallel European and Japanese surveys; NASA contract renewed; excellent international symposia with many new contacts, especially Russia and Togo, to celebrate 40th anniversary of Sputnik. Discussions continue with Frans de Waal regarding symposium on large brained mammals for inaugural year of new museum. ICASL report on science literacy about to be submitted to Congress; exciting spring lecture series in place; collaboration with Hastings Center, Chicago Wilderness, Chicago Center for Religion and Science continue; publication planned for Nature Polis and Ethics project in spring. Possible collaboration with Monsanto under discussion. Recognition of Chicago Peregrine Release, CAS, and director emeritus William Beecher by Chicago Audubon Society. Thirteen peregrines were hatched this year and are about to fledge, an all time record for the Peregrine Release Program, ICASL report 'Science and Technology: Public Attitudes and Public Understanding' being delivered to Congress on July 1 as part of Science and Engineering Indicators 1998. Dr. Miller will headline the NSF press conference on the document (see enclosed press release); PGH named to Illinois Science and Technology Advisory Committee.
- e. Develop Chicago Wilderness and Chicago Millennium collaborations; explore options for programming in the Nature Museum. Grants to serve as web site manager for Chicago Wilderness; CW research grant to explore how to relate various ethnic groups to biodiversity and conservation topics with grants from Strachan Donnelley and US-EPA; Millennium celebration coincides with opening year of new museum; collaboration with OpenLands and Mobil Oil on education programs for Midewin National Prairie and 1&M Canal; new grants support extension of CW messages into YMCA and Girl Scouts.
- 5. Attract five new trustees who leaders in the business or philanthropic community. (10%) Two appointed at October Board meeting; one nominee presented at January meeting; one nominee presented at April Board meeting.

THE CHICAGO ACADEMY OF SCIENCES

June 26, 1998

To: The Board of Trustees

From: David Voss

On: Committee Charges

According to the By-Laws, the Board reviews and approves the committee charges. The following committee charges are recommended.

Executive — The Executive Committee members, designated by the By-Laws, are the officers and such others as may be appointed by the Board. It is suggested that all chairpersons of committees be added to the Executive Committee. The Executive Committee acts for the Board between its meetings within the scope set forth by the By-Laws.

Nominating — The Nominating Committee is defined in the Academy By-Laws. The committee seeks to bring to the board new trustees who appreciate the purpose and mission of the Academy and have the commitment, abilities, and resources to support it; evaluates the representativeness of the Board; makes recommendation as to the size of the Board; evaluates the performance and service of current Board members; and evaluates and makes recommendations to the Board regarding elections to Scientific Governors, Honorary Trustees, and Academy Council.

Finance and Audit — The Finance Committee, reviews the budget as drafted by the staff and proposes it to the Board; monitors the financial performance of the Academy throughout the year, approving alterations to the projection as necessary; reviews the financial statements, and reports quarterly to the Board; oversees Academy insurance coverage; assesses Academy compliance with the financial criteria which make it eligible for funds from the tax levy and from the Aquarium and Museums Bond Fund; chooses an investment manager, provides instructions governing the management of the portfolio, and monitors the manager's performance; recommends financial advisors as needed; recommends nature and timing of special financing for the Academy; manages and monitors Academy long-term debt; chooses and receives the report of the certified public accountants.

Development and Marketing — The Development and Marketing Committee, sets goals for annual giving for individuals, corporations, and foundations; mobilizes the entire trusteeship to attain these goals; establishes planned giving and endowment programs; sets fundraising programs related to special events and major exhibits; establishes goals and programs for general memberships and special advisory groups; oversees initial phases of fundraising campaign for expansion; recommends and monitors fundraising counsel.

The Committee, works to strengthen the image of the Academy in the community and with public agencies, builds public participation in the activities of the Academy; reviews marketing plans and product development; organizes and sponsors special events. The committee may involve

advisory groups in these promotional activities, and may recommend special counsel.

Education and Exhibits — The Education and Exhibits Committee, sets goals for the education and exhibits program of the Academy; evaluates new opportunities and current educational services, including outreach, teacher training, on-line, and collaborative programs, which the Academy might provide: reviews proposals for major permanent and temporary exhibits and recommends them to the Board; develops strategic exhibit plans for the New Museum.

Facilities Administration — The Committee, reviews and monitors all policies affecting the Academy's real estate and administrative services. The Committee shall develop policies relating to the buildings and grounds of the Academy including future growth plans, security and safety and others support services such as stores and food service.

By-Laws and Legal — The By-Laws and Legal Committee, reviews the By-Laws for changes which might improve the functioning of the Academy; monitors the legal position of the Academy with regard to suits and other legal actions which might involve the Academy; examines relationships between the Academy and various advisory groups which may be formed; reviews personnel administration and assures adherence to legal requirements.

Research and Symposium Committee — The Research and Symposium Committee, sets goals for the biological research and collections programs of the Academy in accordance with its stated purpose and mission; reviews the state of the collections and makes recommendations relating to the care of the material and increased use by the scientific community; authorizes the development of proposals for major scientific meetings and presents such proposals to the Board.

The Committee, reviews the programs of the International Center and makes appropriate recommendations to the Board.

The Campaign Cabinet — This committee, shall be responsible for the fund raising policies and programs needed to ensure the success of the Campaign for the 21st Century to build and equip the new Nature Museum of the Academy. The membership shall consist of the Chairs of four subcommittees (Civic Leadership, Individual Gifts, Local Business and Special Events) and several 'at large' members.

PROPOSED BALLOT FOR TRUSTEES OF THE CHICAGO ACADEMY OF SCIENCES

<u>JUNE, 1998</u>

Three year terms:

Be it resolved that Michael Christ be elected to a three year term as a Trustee of the Chicago Academy of Sciences to end with the annual meeting of 2001.

Be it resolved that Thomas Cox be elected to a three year term as a Trustee of the Chicago Academy of Sciences to end with the annual meeting of 2001.

Be it resolved that Doug Hanslip be elected to a three year term as a Trustee of the Chicago Academy of Sciences to end with the annual meeting of 2001.

Be it resolved that Ben Lenhardt be elected to a three year term as a Trustee of the Chicago Academy of Sciences to end with the annual meeting of 2001.

Be it resolved that Richard Maier be elected to a three year term as a Trustee of the Chicago Academy of Sciences to end with the annual meeting of 2001.

Be it resolved that Earl Neal be elected to a three year term as a Trustee of the Chicago Academy of Sciences to end with the annual meeting of 2001.

Be it resolved that Harvey Plotnick be elected to a three year term as a Trustee of the Chicago Academy of Sciences to end with the annual meeting of 2001.

Be it resolved that Lowell Stahl be elected to a three year term as a Trustee of the Chicago Academy of Sciences to end with the annual meeting of 2001.

One year term:

Be it resolved that David Voss be elected to an additional one year term as a Trustee of the Chicago Academy of Sciences to end with the annual meeting of 1999.

PROPOSED BALLOT FOR OFFICERS FOR 1998-1999 CHICAGO ACADEMY OF SCIENCES

For Chair

David Voss

For Vice Chair

Peggy Notebaert

For Secretary

Harvey Plotnick

For Treasurer

Deborah Reguera

THE CHICAGO ACADEMY OF SCIENCES SUMMARY - PROPOSED 1999 BUDGET

- TWO-PAGE SUMMARY OF REVENUES AND EXPENSES FOR 1999
- TWO-PAGE ANALYSIS COMPARING THE PROPOSED 1999 BUDGET TO 1998 BUDGETED AND PROJECTED RESULTS.

THE CHICAGO ACADEMY OF SCIENCES SUMMARY OF BUDGETED REVENUES AND EXPENSES FISCAL YEAR ENDING JUNE 30, 1999

(Dollars in Thousands)			New	<u>Museum</u>
-	<u>Total</u>	Operations	Startup	
REVENUES:				
 A. <u>PUBLIC SUPPORT-OPERATIONS</u> Taxes—Chicago Park District State of Illinois Support Contributions Memberships Applied Research Grants Museum Program Grants <u>TOTAL</u> 	\$1,260 140 600 100 100 82 2,282	1,260 40 600 50 100 82 2,132	100 50 	
B. EARNED INCOME: • Education Contracts	1,260	1,260		
 1CASL Research Contracts Special Events Sponsorships Butterfly Ball	730 100 200	730 100		200
Dividends and InterestNet Investment GainsOther	60 15	60 15		200
TOTAL	2,365	2,165		200
TOTAL — OPERATIONS		4,297		
C. <u>PUBLIC SUPPORT—NEW MUSEU</u> • Capital Campaign		ICTION:		
Reimbursements—CPD Bond Fur	5,000 nd			5,000
TOTAL	3,000			3,000
TOTAL	8,000			8,000
TOTAL REVENUES	12,647	4,297	150	8,200
TOTAL EXPENSES (See Next Page)	5,442	4,278	642	522
NET REVENUES	\$7,205	<u>19</u>	<492>	7,678
WBH 6/15/98				_

THE CHICAGO ACADEMY OF SCIENCES SUMMARY OF BUDGETED EXPENSES FISCAL YEAR ENDING JUNE 30, 1999

(T	ol.	lars	in	Thousands)
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thousands)				
PROGRAM SERVICES:	<u>Total</u>	<u>Operations</u>	<u>New 1</u> <u>Startup</u>	Museum Campaign
Education Programs Exhibits Museum Operations ICASL Research Collections Applied Research Facilities Facility Rentals Special Events TOTAL	\$1,260 200 477 730 50 100 485 60 100	1,260 392 730 50 100 470	200 85 15 60	
TOTAL	3,462	3,102	360	
MANAGEMENT AND GENERAL SEI Development Marketing Institutional Support Administration	RVICES: 820 270 371 519	273 195 189	100 182	447 75
TOTAL	1,980	1,176	282	522
TOTAL EXPENSES	\$5,442	4,278	642	_522

WBH 6/15/98

THE CHICAGO ACADEMY OF SCIENCES SUMMARY OF UNRESTRICTED BUDGETED AND PROJECTED REVENUES FISCAL 1998 AND 1999 YEARS

(Dollars in Thousands)	FISCAL 1998 YEAR					
	TOTAL <u>BUDGET</u>	ACTUAL TO <u>5/31/98</u>	PROJECTED TO 6/30/98	PROPOSED 1999 <u>BUDGET</u>		
A. <u>PUBLIC SUPPORT</u> — <u>OPERAT</u>	<u>IONS</u> :		_	<u>BODOL!</u>		
Taxes—Chicago Park District State of Illinois Support Contributions Memberships Applied Research Grants Museum Program Grants Total	\$ 1,250 40 480 30 63 	1,154 41 413 27 84 129	1,260 41 430 30 89 135	1,260 140 600 100 100		
B. <u>EARNED INCOME</u> :		I <u>.848</u>	1,985	2.282		
Education Contracts and Grants ICASL Research Contracts Special Events Sponsorships Butterfly Ball Gift Shop Sales Admissions Interim Facility Reimbursements Dividends and Interest Investment Gains Realized Unrealized Investment Gains Other Total C. PUBLIC SUPPORT—NEW MUSE CONSTRUCTION:	1,250 1,002 90 40 375 60 75 2,892	1,197 682 31 11 344 88 226 <28> 18 2,569	1,320 730 31 11 375 92 226 <50> 20 2,755	1,260 730 100 200 60 15 2.365		
Capital Campaign Reimbursements—Chicago Park District Bond Fund	4,200 3,700	2,091 2,983	2,400	5,000		
<u>Total</u>	7,900	5,074	3,200 5,600	3.000		
TOTAL REVENUES: TOTAL EXPENSES:	12,755 5,727	9,491 4,717	10,340	12,647		
NET CHANGE IN NET ASSETS:	\$ 7,028	4,774	5,140 5.200	<u>5.442</u>		
WBH 6/17/98				<u>7.205</u>		

THE CHICAGO ACADEMY OF SCIENCES

SUMMARY OF EXPENSES

FISCAL 1998 AND 1999 YEARS

(Dollars in Thousands)

	·····	FIS TOTAL BUDGET	CAL 1998 YE ACTUAL TO 5/31/98	PROJECTED TO 6/30/98	PROPOSED 1999 BUDGET
A.	PROGRAM SERVICES:				20001
	Education Programs	\$ 1,230	1,207	1,340	1,260
	Exhibits	387	321	320	200
	Museum Operations	318	261	280	± 477
	ICASL Research Programs	926	718	770	730
	Collections	60 .	54	60	50
	Applied Research	63	60	70	100
	Gift Shop	80	70	70	
	Facilities	710	551	595	485
	Facility Rentals				60
	Special Events				100
	Total Program	_3,774	3.242	3,505	3,462
B.	MANAGEMENT AND GE	NERAL SERVI	CES:		
	Development and Marketing	1,155	832	915	1,090
	Institutional Support	245	152	175	371
	Administration	553	491	545	519
	Total Management	_1,953	1,475	1,635	1,980
TOTA	AL EXPENSES	\$ 5,727	<u>4,717</u>	<u>5,140</u>	<u>5,442</u>
WBH	6/17/98				

THE CHICAGO ACADEMY OF SCIENCES

MINUTES OF THE RESEARCH AND SYMPOSIA COMMITTEE MEETING TUESDAY JUNE 16 1998

- 1 The Chair, Laurie Ashcraft called the meeting to order at 8.00am at the Academy's offices at 2060 N. Clark.
- The Committee reviewed the revised arrangement regarding the funding of ICASL agreed between Colin Silvester and Jon Miller. Under this arrangement ICASL is budgetted to breakeven at a revenue level of \$730,000 which will cover both direct costs billable to grants (\$580,000) and also non-billable expenses (\$150,000)
- This arrangement further specifies that the Academy will provide support from its own funds to cover the incremental cost of interest on accounts receivable, insurance, audit, space and utilities. This Academy contribution recognizes the national and international prestige which accrues to the Academy as a result of the work of the linternational Center.
- 4. The Research and Symposia Committee approved this arrangement and wishes to so advise the Finance Committee and the Board of Trustees.
- The Committee reaffirmed its statement of policy that the International Center should be managed so that, at a minimum, total revenues should cover both direct billable expenses and also non-billable expenses.

Collections and Research Dept **Quarterly Report, Apr-June 1998**

Collections/Archives:

1. Participated in the Education program 'Museums in the Classroom' giving collections tours, taking digital pictures of museum specimens, leading bird walks etc.

2. Continued work with exhibit department on Wilderness Walk, the Collections Demo area and

on the issue of mounted specimens for the new building.

3. Continued to process loans and all requests for information (phone, letter & E-mail) relating the archives, collections & research departments. (Interesting to note the number of out-ofstate questions regarding bluebirds, Illinois birds, and peregrines. The questions are obviously generated after the individual has visited the Academy web site.)

4. Continued monitoring of the collections, including routine fumigation, spot checks of cabinets

etc.

Information/Loan Requests:

Request Totals - Collns/ Archives = 21, Research = 40

Photograph loan to Ferret Research Inc. Prompted donation of \$50.00 by said organization. Loans of specimens to the education department (study skins and fossils) and Tim Barrett (MS thesis on snakes). Return of frogs loaned to Amy Reader at the University of Illinois.

Research:

I.Continued work with the peregrine restoration program including; retrieval of immature fledglings (4), retrieval of injured birds (1), monitoring peregrine nestings (9 territories of which 5 actively bred with a total of 13 young banded), recording miscellaneous sightings, answering information requests and working with building managers.

2. Retrieved injured fledgling peregrine (from the Allerton Hotel eyrie). Bird currently is in

rehab at the Raptor Center in Minnesota.

3. Arranged for the Lincoln Park Zoo to assist with the peregrine program under the Academy's direction. Also increased the peregrine volunteer numbers.

4. Continued work on the web sites for the peregrine program, Illinois Bluebird Project, and the

Illinois Ornithological Society.

5. Accepted position as Vice-President of the Illinois Omithological Society. Continued work as Board Member of the Illinois Bluebird Project.

6. Accepted three year position as a member of the University of Chicago's Institutional Animal Care and Use Committee.

Programs/Tours:

On 11 days gave collections tours (at times multiple tours within the day) for the following groups; Academy education programs (TEEE), and nonaffiliated schools.

Gave outside lectures on peregrines, general bird talks, and red-tailed hawks to the Smith Symposium at Ryerson, Braceville Elementary School, Oakton Community College Career Day, and the Illinois Environmental Protection Agency.

Publications/News:

- 1. The paper 'Eastern Bluebird Productivity, Nest Site Selection, and Population Dispersal at Three DuPage County, Illinois Study Sites', co-authored with Vicki Byre was accepted for publication in the journal *Meadowlark*.
- 2. Front page Chicago Tribune article on the peregrine (24 Apr 98). Two articles in the latest issue of the Chicago Wilderness magazine mention Academy research, one on peregrines and the other on migrant birds.

CHICAGO ACADEMY M OF SCIENCES

To: Board of Trustees

From: Albert Pick, Chair

Facilities and Administration Committee

FACILITIES AND ADMINISTRATION COMMITTEE

QUARTERLY REPORT - JUNE, 1998

- 1. As of June 30, 1998, the building is approximately 75% complete and the general contractor still expects the formal handover to take place on or about September 30, 1998.
- 2. Following the handover, the Academy will assume full responsibility for the entire site including utilities, maintenance, grounds care, security etc.
- 3. Through 5/31/98 we have spent \$7.6 million on construction leaving \$5.4 million to complete.
- Change orders nos: 12 29 have been signed by the Academy increasing the current Guaranteed Maximum Price from \$12,627 million to \$12,692 million, a net change of \$65 K.
- 5. The anticipated base building cost remains at \$13.0 million excluding exhibit infrastructure costs.
- 6. The exhibit infrastructure costs are estimated at \$690 K which can be accommodated within the total project budget of \$31.8 million.
- 7. Following the completion of American National Bank's due diligence review of the Nature Museum project, we expect to close on the second tranche of Academy bonds in the principal amount of \$5.7 million on or about July 30, 1998.
- 8. The Facilities and Administration Committee has directed that a review of the Academy's entire employee benefits package be undertaken to determine its overall cost effectiveness and its competitive standing vis-a-vis similar institutions.
- 9. Attached are the following status reports:
 - a. Project expenditures as of 5/31/98
 - b. Building construction schedule as of 6/24/98
 - c. Personnel headcount plan for fiscal 1999

THE CHICAGO ACADEMY OF SCIENCES

CAPITAL PROJECT - STATUS REPORT

SUMMARY OF PROJECTED EXPENDITURES

AS OF MAY 31, 1998

	2.112
lΠ	millions)
	in

(Donars in millions)			
<u>ITEM</u>	PROJECTED TOTAL	INCURRED TO 5/31/98	ADDITIONAL TO BE INCURRED
BUILDING:			. –
Construction	Ø 12 A		
Professional Fees	\$ 13.0	7.6	5.4
Environmental	1.2	1.0	0.2
231, Rommontal	_0.1	0.1	0
EXHIBITS:	<u>14.3</u>	<u>8.7</u>	· <u>.5.6</u>
Master Plan			
Lee Skolnick etal	0.2	0.2	.0
Fabrication	1.2	1.0	0.2
	6.4	0.2	6.2
Internal Personnel	<u>_0.2</u> ·	<u>0.1</u>	0.1
	8.0	<u>1.5</u>	6.5
FURNITURE & FITTINGS:	8	0	0.0
SUBTOTAL	23.1	10.2	<u>0.8</u>
	23.1	10.2	<u>12.9</u>
ENDOWMENT:	1.0	0.7	2.2
CAMPAIGN EXPENSES:	1.0	0.7	0.3
Kemper Lesnick	1.2	0.6	2.6
Alford Group	0.7	0.6	0.6
Other & Temp. Exhibit	0.6	0.0	0.1
Fund Raising Program	0.5		0.6
Total	3.0	0	0.5
	<u>. J.U</u>	1.2	1.8
CONTINGENCY:	0.3	0	_0.3
TOTAL PROJECT COST:	\$ <u>27.4</u>	<u>12.1</u>	<u>15.3</u>
3 Yrs Annual Operating Contributio (1998/99/2000)	ons		
5 Yre Rond Principal P	2.0	0	2.0
5 Yrs Bond Principal Repayments	_2.4	0.3	_ 2.1
TOTAL CAMPAIGN TARGET	\$ 31.8	12.4	<u> 19.4</u>
WBH			

6/16/98

THE CHICAGO ACADEMY OF SCIENCES

PERSONNEL HEADCOUNT—SUMMARY OF FULL-TIME POSITIONS CURRENT FISCAL YEAR AND PROJECTED FOR NEXT YEAR

		ACTUAL		_ PROJE	CTED	
<u>Department</u>	12/31/97	3/31/98	<u>5/31/98</u>	<u>6/30/98</u>	7/1/98	6/30/99
Education	25	28	27	25	25	25
Exhibits	5	5	5	5	5	8
Museum Operations	5	4	4	4	. 5	10
ICASL	7	7	7	7	7	7
Collections and Research	2	2	2	2	2	2
Facilities	5	4	4	4	4	8
Facility Rentals	0	0	0	0	I	1
Gift Shop and Admissions	I	0	0	0	0	1
Development and Marketing	7	6	5	5	8	8
Administration and Finance	_7_	_7_	_7_	7	_ 7	7_
TOTAL	64	63	_61_	_59_	64	<u>77</u>

<u>NOTES</u>

- 1. The proposed budget incorporates hiring replacements for vacancies in Development and Marketing (3). It provides for two new positions needed all year—viz the Facility Rental Coordinator and the Docent Coordinator.
- 2. The proposed budget also provides for partial year startup positions toward the end of the 1999 fiscal year as we prepare to open the Nature Museum.

WBH 6/15/98

Jul Aug Sep anr May Jun Qtr 2, 1998 Otr 1 1998 Feb i Mar Project Summary Rolled Up Split Split Jan 260 It 2, 1997 | Ott 4, 1997 | All | Aug | Sep | Oct | Nov | BUILDING CONSTRUCTION SCHEDULE CHICAGO ACADEMY OF SCIENCES Rolled Up Milestone Rolled Up Progress External Tasks NATURE MUSEUM Rolled Up Task Fh 7/18/97 Mon 9/28/98 Tue 9/29/98 Mon 5/19/97 Tue 10/7/97 Mon 11/17/97 Fri 5/8/98 Fri 2/27/98 Fri 5/8/98 Men 8/10/98 Fue 5/12/98 Fri 5/15/98 Sun 7/19/98 Tue 5/26/98 Fri 5/29/98 Mon 8/10/98 Wed 7/8/98 Wed 8/25/98 Milestone Summary Finish Mon 7/7/97 Wed 7/15/98 Tue 5/12/98 Mon 4/27/98 Mon 5/11/98 Wed 7/15/98 Tue 9/1/98 Mon 5/19/97 Fri 5/16/97 Wed 9/3/97 Mon 10/20/97 Mon 12/22/97 Mon 1/26/98 FH 2/13/98 Thu 6/18/98 Wed 7/8/98 Mon 4/20/98 Tue 9/29/98 67 days 46 days 54 days 145 days 50 days 75 days 19 days 1 day 66 days 22 days 22 days 15 days 19 days 1 day 93 days 20 days Progress Critical Task BUILDING CO. STRUCTION Excavation and Foundations North Masonry and EIFS South Masonry and EIFS South Building anclosed North Building Enclosed South Interior Finishes North Structura Steel North Interior Finishes South Structural Steel Base Building C of O North Punchilist South Punchlist North Roofing South Roofing Infrastructure South Glass North Glass Task Name Project: BUILt Date: Wed 6/24/98 2 Ξ ç 9 ÷ • **:** • 4

CHICAGO ACADEMY OF SCIENCES

June 29, 1998

To: Board of Trustees

From: Paul Heltne

Colin Silvester

cc: Bill Haase

Projected Cash Flows and Debt Coverage

As requested by the Executive Committee, we have reviewed the implications of the issuance of the Academy's two tranches of long term bonds and their impact on debt service over the next 5 years.

We have examined two scenarios which depict the extremes of debt retirement based on our projections of revenues and expenses for the Academy as a whole.

- (a) Minimum contractual pay down
- (b) Accelerated pay down

Both scenarios are based on the same Cash Flows from Operations data and are attached as Exhibits A and B to this memorandum.

Findings

In Exhibit A the maintenance of a heavy debt load results in negative cash flows for 3 years with a maximum negative cash flow of <293> in fiscal 2001.

In Exhibit B we experience negative cash flows for only 2 years with a maximum of <188> in fiscal 2001.

Conclusion

Both of these scenarios demonstrate that the Academy can manage the payment of both principal and interest on the long term bonds within its existing short term credit line which at June 30, 1998 stands at \$2.3 million. We have planned to utilize \$1.0 million of this facility in fiscal 1999 for both start-up expenses and for the Nature Museum project. This will leave \$1.3 million available as at 6/30/99 which will be sufficient to cover these cumulative cash flow deficits until operations generate positive cash flow.

Colin R. Silvester

Paul G. Heltne

Exhibit A

THE CHICAGO ACADEMY OF SCIENCES PROJECTED CASH FLOWS AND DEBT COVERAGE FISCAL YEARS 2000 - 2004

(Dollars in Thousands)			FISCAL YE	CAR	
Revenues: (1)	2000	2001	2002	2003	2004
Taxes and State support Contributions and memberships Corporate sponsorships Contracts and grants Seminars and lectures	\$ 1,400 950 200 2,400 100	1,400 1,200 200 2,600	1,500 1,300 300 2,800	1,500 1,400 300 3.000	1,500 1,400 500 3.000
Admissions - general - special Gift Shop and food sales Facility rentals Investments and other Total Revenues	1,050 1,030 420 	200 1,100 1,080 500 220 8,500	200 1,100 1,130 525 245 9.100	200 1,100 1,150 600 <u>250</u> 9,500	200 1,100 1,200 600
Operating Expenses: (2)					
Exhibits Muscum Operations ICASL, Education & Research Seminars and lectures Gift Shop and food costs Facilities and maintenance Facility rentals Management and general Total Operating Expenses Cash Flows From Operations Deductions:	950 600 2,400 100 985 700 100 965 \$ 6,800	975 620 2,600 200 1,030 725 125 1,000 7,275	1,050 650 2.800 200 1,050 750 150 1,050 7.700	1,100 675 3,000 200 1,075 775 150 1,125 8,100	1,150 700 3,000 200 1,100 800 150 1,200 8,300
Interest on bonds Redemptions of bonds Routine Capital expenditures Total Deductions	730 300 	710 733 	693 733 100 1.526	685 300 <u>100</u> 1.085	685 <u>100</u> <u>785</u>
Net Cash Flows	\$ <u><180></u>	<u><293></u>	<u><126></u>	315	615
4					

⁽¹⁾ Excluding Campaign revenues

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⁽²⁾ Expenses exclude depreciation and amortization, which are noncash.

THE CHICAGO ACADEMY OF SCIENCES

PROJECTED CASH FLOWS AND DEBT COVERAGE

FISCAL YEARS 2000 - 2004

(Dollars in Thousands)

(Donars in Thousands)	<u>.</u>	F1S0	CAL YEAR		
	2000	2001	2002	2003	2004
Cash Flows From Operations (Per Exhibit A)	\$ 900	1,225	<u>1,400</u> _	1,400	<u>1,400</u>
Deductions					
Interest on bonds	730	605	470	285	135
Scheduled bond redemptions	300	733	733	300	
Routine capital expenditures	50	75	100	_100	_100
Total Deductions	1.080	1,413	1,303	685	235
Cash Flows Before Capital Flows Impact:	<180>	<188>	97	715	1,165
Cash Flows from Capital Campaig	<u>şn</u>	2,000	2,000	3,000	3,000
Optional Redemptions		<u><2.000></u>	<u><2,000></u>	<u><3,000></u>	<u><3,000></u>
Net Cash Flows	\$ <u><180></u>	<u><188></u>	97	<u>715</u>	<u>1,165</u>

WBH 6/26/98

CHICAGO ACADEMY OF SCIENCES

General Operating Support Financial Report Fiscal Year 1998

(7/1/97 - 6/26/98)

Donor Category	Goals	Pledges/Gifts Received	Gifts Expected	Cash Collected
Individuals (Includes Academy Council, Auxiliary Board, Civic Leadership Committee, and Staff Members)	\$100,000	\$111,001	\$74,273	\$71,528
Trustees/VIPs (Includes Former Trustees, Honorary Trustees, and Scientific Governors)	\$60,000	\$60,080	\$47,330	\$46,330
Foundations	\$230,000	\$217,450	\$217,450	\$217,450
Corporations	\$90,000	\$114,162	\$100,212	\$87,112
TOTAL GIFTS	\$480,000	\$502,693	\$439,265	\$422,420

Foundations Major Gifts:		Corporations Major Gifts:	
Buchanan Family Foundation	\$15,000	Abbott Laboratories Fund	\$15,000
Chicago Community Trust	\$45,000	Anonymous	\$5,000
Lloyd A. Fry Foundation	\$20,000	The Gerber Companies Foundation	\$10,000
JCCC Foundation	\$5,000	Kemper Lesnik Communications	\$5,000
Lumpkin Family Foundation	\$5,000	Subaru of America, Inc.	\$7,000
MacArthur Foundation	\$50,000	Waste Management, Inc.	\$8,000
McCormick Foundation	\$5,000	WGN-TV	\$5,000
Polk Bros. Foundation	\$45,000	Wm. Wrigley Jr. Co. Foundation	\$25,000 [†]
Replogle Foundation	\$5,000		
Dr. Scholl	\$5,000		
Winona Corporation	\$5,000		

[†] designates a pledge

THE CHICAGO ACADEMY OF SCIENCES ACTIVITY REPORT-ANNUAL FUND FY98

July 1, 1997 - June 30, 1998 CORPORATIONS

Prospect Name	<u>Date</u> Submitted	Project	Amount Requested	Amount Funded	Pending	Date Rec'd.	Report Sent
Northern Trust Company	04/24/96	GOS	\$5,000	\$3,500		08/29/97	
Abbott Laboratories Fund	12/06/96	GOS	\$25,000	\$10,000	\$15,000	12/18/97	
Subaru of America, Inc.	02/27/97	GOS	\$7,000	\$7,000		08/25/97	
WGN-TV	05/09/97	GOS	\$7,500	\$5,000		07/15/97	
Mobil Oil Foundation	07/09/97	TEENS	\$5,000		declined		
Storage Tek	07/10/97						
WMX Technologies/Wast	07/11/97	GOS	\$8,000	\$8,000		07/11/97	
Kemper Lesnik Communi	07/30/97	GOS	\$5,000	\$5,000		07/30/97	
Florsheim Group	07/31/97						-
Bell & Howell Foundation	08/06/97	OnLine	\$2,500		\$2,500		
Gaylord Container Found	08/06/97	TEENS	\$1,000		\$1,000		
Mitsubishi Int. Corp. Fnd.	08/28/97	OnLine	\$10,000		declined		10/18/97
Fel-Pro Mecklenburger	08/29/97	TEENS	. \$5,000	\$5,000			
Cole Taylor Bank	09/03/97	TEENS	\$2,500		declined		
Material Service Foundat	09/12/97	GOS	\$1,000		\$1,000		
360 Communications	09/19/97	TEENS	\$5,000	\$2,000			
James S. Kemper Found	09/19/97	GOS	\$5,000		declined		
Gerber Companies Foun	09/25/97	GOS	\$10,000	\$10,000		09/25/97	
Neisser Foundation	10/01/97	GOS	\$1,000		declined		
People's Energy Corpora	10/01/97	GOS	\$2,500		declined		
Pittway Corporation Ch.	10/01/97	GOS	\$5,000				
Siragusa Foundation	10/01/97	GOS	\$2,500		declined		
William Balir & Company	10/15/97	GOS	\$2,000	\$2,500		12/22/97	
McMaster-Carr Supply C	11/10/97	GOS	\$5,000	\$5,000		12/26/97	
Aveda Corporation	12/31/97	GOS	\$2,000	\$2,000		12/31/97	
Salon Systems	12/31/97	GOS	\$1,500	\$1,500		12/31/97	
Gerber Companies Foun	01/10/98	Ed. Prg.	\$10,000		declined		
Chicago Sun-Times	01/11/98	GOS	\$3,000		declined		
Chicago Board of Trade	01/13/98	GOS	\$5,000	\$4,000		02/25/98	
Wrigley Corporate Found	02/15/98	GOS	\$25,000	\$25,000			
Pfizer, Inc.	03/04/98	Mobile	\$500,000		\$500,000		

THE CHICAGO ACADEMY OF SCIENCES ACTIVITY REPORT-ANNUAL FUND FY98

July 1, 1997 - June 30, 1998 CORPORATIONS

Prospect Name	<u>Date</u> Submitted	Project	Amount Requested	Amount Funded	Pending	<u>Date</u> <u>Rec'd.</u>	Report Sent
Lipton	03/18/98	GOS	\$5,000		No longer g	iving in II	linois
Comdisco Foundation	04/27/98	GOS	\$4,000	\$2,500			
Northern Illinois Gas Co	04/27/98	GOS	\$3,000	\$1,000	\$3,000		
Shure Brothers, Inc.	04/27/98	GOS	\$1,000		\$1,000		renewal
Archer Daniels Midland	04/29/98	OnLine	\$5,000		\$5,000		
Square D	04/29/98	OnLine	\$5,000		\$5,000		
360 Communications	05/27/98	TEENS	\$2,000		\$2,000		
Nutrasweet Foundation	06/04/98	GOS	\$1,000		\$1,000		
Zurich Kemper Investme	06/10/98	GOS	\$2,000		\$2,000		
TOTAL	40		\$697,000	\$149,000	\$38,500		
Total Requested	41						
Total Received	18						
Total Declined	15						
Total Pending .	8						

THE CHICAGO ACADEMY OF SCIENCES ACTIVITY REPORT-ANNUAL FUND FY98

July 1, 1997 - June 30, 1998 FOUNDATIONS

Prospect Name	<u>Date</u> Submitted	Project	Amount Requested	Amount Funded	Pending	Date Rec'd,	Report Sent
Polk Bros. Foundation	05/29/96	TEENS	\$75,000	\$45,000		08/18/97	
Prince Charitable Trust	05/07/97	Ed. Prg.	\$150,000		\$150,000		
Butler Family Foundation	06/06/97	TEENS	\$2,500	\$2,500		08/20/97	
JCCC Foundation	06/24/97	TEENS	\$5,000	\$5,000		10/17/97	
Alber Pick, Jr. Fund	07/01/97	Online	\$5,000	\$3,500		09/29/97	
Oppenheimer Family Fo	07/07/97	Ed. Prg.	\$2,000	\$2,000		07/07/97	
E.F. Anixter Family Foun	07/09/97	GOS	\$1,000				
James E. Elliot Charitabl	07/09/97	Online	\$2,000		declined		
C.E. & S.M Johnson Fou	07/16/97	GOS	\$1,000			•	
F.W. & J.S. Luerssen Fo	07/16/97	GOS	\$2,500		declined		
Jacarlene Foundation	07/16/97	GOS	\$2,500		declined		
Jaffee Foundation	07/16/97	GOS	\$1,000		declined		
MacArthur Foundation	08/01/97	GOS	\$50,000	\$50,000			
Distribution Fund	08/06/97	TEENS	\$1,000		declined		
Edwin F. Deicke	08/06/97	TEENS	\$1,000		declined		
Enviar Charitable Found	08/06/97	TEENS	\$1,000		declined		
M.S.& P.D.Block Family	08/06/97	TEENS	\$2,500		\$2,500		
Lumpkin Foundation	08/15/97	Env. Ed.	\$5,000	\$5,000		09/29/97	
Philip S. Harper Foundati	09/03/97	TEENS	\$1,000		\$1,000		
Ann & Robert Lurie Fami	09/12/97	GOS	\$5,000		declined		
Chauncy & M.D. McCor	09/12/97	GOS	\$7,500	\$5,000		12/18/97	
Heyman Family Foundati	09/12/97	GOS	\$1,000		\$1,000		
L. C. Klenk Charitable Fn	09/12/97	TEENS	\$2,500		\$2,500		
Hochberg Family Found	09/15/97	GOS	\$1,000		declined		
Mayer & Morris Kaplan F	09/17/97	Env. Ed.	\$20,000		\$20,000		
A. & J. Miller Family Cha	09/19/97	GOS	\$1,000		\$1,000		
Melk Family Foundation	09/19/97	GOS	\$1,000		\$1,000		
Chicago Community Tru	10/22/97	GOS	\$60,000	\$45,000		10/22/97	
Karl Cless Foundation	10/31/97	SOG!	\$8,000		\$8,000		
Valenti Charitable Found	11/15/97	GOS	\$1,000		declined		
Buchanan Family Found	11/17/97	GOS	\$15,000	\$15,000		12/12/97	11/17/97

THE CHICAGO ACADEMY OF SCIENCES ACTIVITY REPORT-ANNUAL FUND FY98

July 1, 1997 - June 30, 1998 FOUNDATIONS

Prospect Name	<u>Date</u> Submitted	Project	Amount Requested	Amount Funded	. <u>Pending</u>	Date Rec'd.	Report Sent
Susman & Asher Founda	12/01/97	GOS	\$1,000	\$1,000		12/01/97	
Dr. Scholl Foundation	12/17/97	GOS	\$5,000	\$5,000		12/17/97	
Winona Corporation	12/26/97	GOS	\$5,000	\$5,000		12/26/97	
Faye McBeath Foundatio	12/30/97	Online	\$10,000	2	oage prelimi	nary, Wl ar	ea ONLY
Joyce Foundation	12/30/97	Online			declined		
Martin Foundation	12/30/97	GOS	\$1,000		declined		
Alan V. Cadkin Foundati	12/31/97	GOS		\$500		12/31/97	-
Hamill Family Foundatio	01/08/98	GOS		\$100		01/08/98	
Aileen S. Andrew Found	01/09/98	GOS	\$1,500	\$2,500		01/09/98	
Just Foundtion	01/15/98	Online	wrong addre	ss, no listir	ng with Dono	r's Forum	
Luther I. Replogle Found	01/16/98	GOS	\$10,000	\$5,000		03/12/98	
McDougal Family Found	01/27/98	TEENS	\$10,000		declined		
Elizabeth Morse Genius	02/28/98	TEENS	\$150,000		\$50,000		
Fry Foundation	02/28/98	SciScene	\$30,000	\$20,000			
Grand Victoria Foundatio	03/19/98	Mobile	\$302,000		declined		
Taylor Foundation	04/24/98	GOS	\$5,000				
Benjamin J. Rosenthal F	05/06/98	GOS	\$5,000		\$5,000		
Boothroyd Foundation	05/06/98	Ed. Prg.	\$3,000		\$3,000		
Walter E. Heller	05/08/98	GOS	\$5,000		declined		
Steans Family Foundatio	05/09/98	GOS	\$5,000		declined		
Polk Bros. Foundation	05/26/98	SciScene	\$150,000		\$150,000		
Oppenheimer Family Fo	06/15/98	GOS	\$2,000		\$2,000		
TOTAL	53		\$1,134,500	\$217,100	\$397,000		
Total Requested	53						
Total Received	18						
Total Declined	22						
Total Pending	13						

The Chicago Academy of Sciences

Proposed Operating Fund Goals for Fiscal 1999

Donor Category	FY 1998 Goals	FY 1998 Gifts & Pledges*	FY 1999 Goals
Individuals	\$100,000	\$111,001	\$125,000
Trustees/VIP's	\$60,000	\$ 60,080	\$ 75,000
Foundations	\$230,000	\$217,450	\$290,000
Corporations	\$ 90,000	<u>\$114,162</u>	<u>\$112,000</u>
Total	\$480,000	\$502,693	\$602,000

Estimated year-end cash: \$450,000

*figures from 6/25/98 fund report

6/25/98

CORPORATIONS AND FOUNDATIONS July 1, 1998 - June 30, 1999 (FY99) THE CHICAGO ACADEMY OF SCIENCES ANNUAL FUND PROPOSAL PLAN

Amount to Working, Date last, Last, Request Date Gave Proposal	\$2,000 \$2,000 \$2,000 \$2,000 \$2,000 \$2,000 \$2,000 \$2,000 \$2,000 \$2,000 \$2,000 \$2,000 \$2,000 \$2,000 \$2,000 \$2,000 \$2,000 \$3,000 \$3,000 \$3,000 \$4,000 \$5,000	get guidelines from Donor's Forum 2/97 F . Letter of Inq., declined-reapply talk to Phil, above the capital gift F	10/09/97 F declined once
	\$2,000 \$7,500 \$10,000 \$1,000 \$5,000 \$5,000 \$5,000 \$5,000 \$5,000	\$10,000 \$5,000 09/12/97 \$50,000 \$5,000	\$2,500
Project	GOS Report Env. Ed. GOS OnLine GOS Report EcoCit TEENS GOS Report GOS GOS GOS GOS GOS	GOS GOS OnLine GOS	GOS \$47 000
Deadline Project			09/15/98
Prospect Name	James E. Elliott Chauncy & Marion Deering M 07/15/98 Lumpkin Foundation 07/15/98 Luther I. Reglogle Foundation 07/15/98 Mitsubishi International Corpor 07/15/98 Replogle Foundation 08/01/98 Replogle Foundation 08/01/98 Philip S. Harper Foundation 08/01/98 Overbrook Marion Deering M 08/15/98 Newman's Own Foundation 08/15/98 Newman's Own Foundation 08/15/98 James S. Kemper Foundation 08/15/98 Mayer & Morris Kaplan Family 09/01/98 Mayer & Morris Kaplan Family 09/01/98	r curruation obert Lurie Family Fo h Corp. S. Meyer Family Fnd	orragusa End of the First Quarter Estimated Gifts First Quarter

6/25/98

THE CHICAGO ACADEMY OF SCIENCES ANNUAL FUND PROPOSAL PLAN CORPORATIONS AND FOUNDATIONS

July 1, 1998 - June 30, 1999 (FY99)

Prospect Name	Deadline Project	Project	Amount to Working Date Jast Request Date Gave	Working D Date	late last Gave	<u>Date of</u> <u>Last</u> Proposal	Comments
CCC	10/01/98	Report				LL	on the \$5 000 they gave on 11/07
Prince Charitable Trust	10/01/98	GOS	\$20,000			· LL	
McMaster Carr Supply Co.	10/25/98	COS	\$5,000	7	12/05/97	10/30/97	
Nippon Steel	10/30/98	GOS	\$7,000				first time solicitation
Hitachi	10/31/98	TEENS	\$10,000	0	4/25/96	04/25/96 11/10/95	YouthAllVEI Science Sceno/conculturity Chair e
Salon Systems	10/31/98	GOS	\$1,500				odelice ocalieronismi with Shella &
Buchanan Family Foundation	11/01/98	GOS	\$15,000	7	12/15/97	11/15/97 F	
Buchanan Family Foundation	11/01/98	Report		12	12/15/97	11/15/97	
Dr. Scholl Foundation	11/01/98	Report				Ц.	report on \$5 000 gave on 11/07
Starbucks	11/01/98	GOS	\$2,000				Solicited for capital remains in 1007
Winona Corporation	11/01/98	GOS	\$5,000	12	12/22/97	L	unsolicited. Healy family foundation: Doublest
Susman & Asher Foundation	11/01/98	GOS	\$1,000			ш	בייביימים, ייכשן ימיווין יספוסמוטון, רמטו מטא
Alan V. Cadkin Foundation	11/15/98	SOS	\$500	12	12/31/98	. Ц	Previously un-solicited
Martin Foundation	12/01/98	GOS	\$5,000 1	12/30/97		ιL	Send an LOI - call lennifer Martin first
Replogle Foundation	12/01/98	GOS	\$7,500	03	03/15/98 (02/15/98 F	They met in January in 1997
William Blair & Company	12/01/98	GOS	\$2,500			-	
Francis Beidler Charitable Tru	12/15/98	GOS	\$2,000			ш	88 जो नह
Abbott Laboratories Fund	12/15/98	GOS	\$15,000				
Hamill Family Foundation	12/15/98	GOS	\$200	01/	01/08/98	ш	Previously un-solicited
End of the Second Quarter							
Estimated Gifts	₩	\$52,000		F= \$36	\$39,000	C= \$13,000	0

6/25/98

THE CHICAGO ACADEMY OF SCIENCES ANNUAL FUND PROPOSAL PLAN CORPORATIONS AND FOUNDATIONS

July 1, 1998 - June 30, 1999 (FY99)

Prospect Name	Deadline Project	Project	Amount to Working Date last. Request Date Gave	Vorking. Date	Date last. Gave	Date of Last Proposal	Comments
Chicago Board of Trade	01/05/99	Ed. Prg.	\$5,000				Hard date 2/15/08: RUNDLE
Grand Victoria	01/15/99	GOS	\$10,000				יימים ממני לי ייסין ססוטקרב
Pfizer, Inc.	01/15/99	GOS	\$10,000				ask Colin
McDougal Family Foundation	01/15/99	TEENS	\$10,000			01/15/98 F	
Irvin Stern Foundation	01/20/99	GOS	\$1,000			. ш	baciloab
Aileen S. Andrew Foundation	01/30/99	GOS	\$2,500			. ц.	
Lloyd A. Fry Foundation	02/09/99	Report			05/30/97	02/15/98 F	of a second form of thought of almost
Lloyd A. Fry Foundation	02/09/99	SciScene	\$30,000		05/30/97	02/15/98 F	send independent of past year Science Scene
People's Gas Light & Coke	02/15/99	SOG/Eco	\$5,000				deadline 3/20/00
Wild Flower Preservation Soci	02/15/99	GOS	\$200	O	03/20/98	L	
Northern Trust Company	03/01/99	GOS	\$5,000	O	08/28/98	03/23/98	
C.H. & B.L. Boothroyd Founda	03/01/99	GOS	\$2,500		•	Ш	Roard moots in Line
Baxter International	03/15/99	GOS	\$5,000				Was capital massact
Ludwick Family Foundation	03/31/99	809	\$10,000	decli	declined in 1998	tı.	was capital prospect
End of the Third Quarter				i			ind occ, yes materials and supplies or a portion of t
Estimated Gifts	01	\$54,000		₽.	\$45,000	C= \$9,000	0
Shure Bros.	04/05/99	COS	\$1,000				
Square D	04/20/99	GOS	\$5,000				
Comdisco, Inc.	04/20/99	GOS	\$2,500	ő	05/29/98	04/20/98	
Northern Illinois Gas Compan	04/25/99	GOS	\$3,000				

THE CHICAGO ACADEMY OF SCIENCES ANNUAL FUND PROPOSAL PLAN CORPORATIONS AND FOUNDATIONS

July 1, 1998 - June 30, 1999 (FY99)

			Date o Amount to Working Date last Last	Working	Date last	Date of Last	
Prospect Name	Deadline Project	Project	Request Date	Date	Gave	Proposal	Comments
Northern Illinois Gas Compan 04/25/99	04/25/99	GOS	\$3,000				
Archer Daniels Midland Comp 05/01/99	05/01/99	Online	\$5,000				
Stone Foundation	05/01/98	SOS	\$2,000			ц,	Solicit if not acitve with Capital Campaign
Albert Pick Jr. Fund	05/15/99	809	\$2,000			Ľ	-
Kemper Lesnik Communicatio 06/01/99	06/01/99	SOS	\$5,000		06/25/98		
Oppenheimer Family Foundati 06/05/99	66/90/90	COS	\$2,000			ĬŦ.	
Benjamin Rosenthal Foundati 06/09/99	66/60/90	SOS	\$5,000			L	
Polk Bros. Foundation	06/11/90	SOS	\$50,000			Ŀ	
Pittway Corporation	06/12/99	GOS	\$2,000				
Estimated Gifts (Fourth Quarter)	ter)	\$61,000		11	\$52,000	ű	000.68

CHICAGO ACADEMY OF SCIENCES

\$30 MILLIDN PROJECT \$20 MILLIDN CAMPAIGN GDAL June 26, 1998

CAMPAIGN EXPENDITURES BY PURPOSE

	GOAL	AMO	AMOUNT CDMMITTED	AMOUNT RECEIVED *	% DF GOAL CDMMITTED	REMAINING TD RAISE
New Museum Project	\$27,000,000	\$15,	\$15,812,545	\$5,289,913	%69	\$11,187,455
Fndowment *	\$1,000,000	\$	\$750,000	0\$	75%	\$250,000
Annual Fund (FY98 - FY2000)	\$2,000,000	\$	\$502,693	\$422,420	25%	\$1,497,307
Total	\$30,000,000	\$17,	\$17,065,238	\$5,712,333	%19	\$12,934,762

CAMPAIGN REVENUES BY SOURCE

	GOAL	NUMBER DF GIFTS	CDMMITTED	AMDUNT RECEIVED *	% DF GOAL	REMAINING TO RAISE
Chicago Park District Bonds	\$10,000,000	1	\$10,000,000	\$2,167,937	100%	0\$
Academy Family * ~	\$2,000,000	34	\$1,859,461	\$513,428	93%	\$140,539
Other Individuals	\$3,000,000	20	\$578,965	\$518,858	19%	\$2,421,035
Corporations & Their Foundations	\$4,500,000	12	\$1,697,000	\$849,500	38%	\$2,803,000
Foundations *	\$5,500,000	14	\$2,197,714	\$1,189,379	40%	\$3,302,286
Government (non-CPD)	\$3,000,000	2	\$229,405	\$50,811	8%	\$2,770,595
Annual Fund (FY98 - FY2000)	\$2,000,000	NA	\$502,693	\$422,420	25%	\$1,497,307
Total	\$30,000,000	83	\$17,065,238	\$5,712,333	%29	\$12,934,762

[^] The Academy Family is defined here as Current, Former, and Honorary Trustees; Scientific Governors; Auxiliary Board; Academy Council; and CAS staff.

^{\$400,000} pledge of challenge gift from the C. Paul Johnson Charitable Family Foundation included in full.

^{*} The Chicago Community Trust has established a \$750,000 endowment which they will manage. The interest generated by this endowment will be contributed to the Academy on an annual basis after five years.

CHICAGO ACADEMY OF SCIENCES

The Chicago Academy of Sciences

Campaign for the 21st Century

Goal for Fiscal 1999: \$5,600,000

Starting total	\$4,500,000			
Donor category (Pledges)	FY 1998 Goals	FY 1998 Anticipated	FY 1999 Goals	Remaining for FY2000+
Academy family	\$1,000,000	\$5,300,000	\$ 200,000	\$*
Other individuals	200,000	75,000	900,000	1,500,000
Corporations	1,000,000	230,000	1,500,000	1,300,000
Foundations	1,000,000	500,000	2,000,000	1,300,000
Government(non-C	PD) 2,000,000	**	400,000	2,000,000
Annual Fund	480,000	491,000	600,000	900,000
FY Total	\$5,680,000	\$6,596,000	\$5,600,000	\$5,000,000
Cumulative total	\$10,180,000	\$11,096,000	\$16,700,000	\$21,700,000

Note: specific fundraising goals per letter of credit terms:

 11/30/98
 \$10,000,000

 3/31/99
 \$12,000,000

 3/31/2000
 \$18,000,000

 12/31/2000
 \$20,000,000

^{*} The Academy family goal as well as other categories need to be reexamined

^{**} The five years of State of Illinois appropriation at \$400,000/yr are all listed in fiscal 1999 and the coming years

Officers & Directors of Current Prospects

James E. Elliott Charitable Trust

Robert J. Elliott, Trustee

Florsheim Shoe Foundation, Inc.

Charles J. Campbell, President and CEO

Larry R. Solomon, Secretary

James J. Tunney, Vice president

Philip S. Harper Foundation

Philip S. Harper Jr., President Lamar Harper Williams, Vice President

Charles C. Lamar, Secretary-Treasurer

Mayer & Morris Kaplan Family Foundation

Morris A. Kaplan, President Marlene Nei, Secretary

Burton B. Kaplan, Treasurer

Curt Kaplan

Ellen J. Benjamin, Executive Director

Robert Kaplan Hilary Kaplan

James S. Kemper Foundation

David B. Mathis, Chair

Walter L. White, Secretary-Treasurer James R. Connor, Executive Director

J. Reed Coleman

Roberta S. Karmel George D. Kennedy Daniel R. Toll

Richard N. Rosett Shirley N. Pettis

Katherine C. Lyall

George R. Lewis Dalton L. Knauss

The Lumpkin Foundation

Richard Anthony, President

S. L. Grissom, VP and Secretary-Treasurer

Margaret Lumpkin Keon

Lisa Barr, Administrator Mary Lumpkin Sparks D. L. Veach Love Lurie Family Foundation

B. Ann Lurie, President and Treasurer

Sheli Z. Rosenderg, Secretary

Chauncy and Marion Deering McCormick Foundation

Brooks McCormick, President

Abby McCormick O'Neil

Charlotte Deering McCormick, VP

Hillary B. Hunt

Charles E. Schroeder, Secretary-Treasurer

McDougal Family Foundation

Nancy A. Louter, VP and Trustee

Alfred L. McDougal, President/Trustee

Stephen McDougal

Thomas McDougal, Treasurer, Trustee

Randi Starr, Executive Director Barb Blacharczyk, Office Manager

Meyer Family Foundation

Ned A. Ochiltree, Jr., Administrator

Heidi Hall Jones

Cheryl A. McRoberts, Foundation Administrator

C. Foster Brown III

Mitsubishi International Corporate Contributions Foundation

Tachi Kiuchi, Chair

Alan P. Olschwang, VP and Secretary

John A. Savage, Executive VP Hiroshi Ishikawa, VP and Treasurer

Martha Gellens, Mngr. Public Affairs

Mobile Oil Foundation, Inc.

Ellen C. McCloy, President

George Boradhead

Richard G. Mund, Secretary & Executive Director Robert A. Dobies Anthony L. Cavaliere, Treasurer

S.H. Gillespie, Jr.

Richard H. Stock, Cont.

John J. Wise

Barbara A. Patocka

The Overbrook Foundation

Arthur A. Altschul, President

Margaret A. Lang, Vice President

Emily A. Altschul, Secretary Robert C. Grahm Jr., Treasurer

Stephen F. Altschhul

Robert Labaree

Frances L. Labaree

Michael C. Graham

Julie C. Graham

Newman's Own Foundation

Paul L. Newman, President A.E. Hotchner, Vice President Jamie K. Gerard, Secretary

Pamela M. Papay, Director Joanne Woodward

Luther I. Replogle Foundation

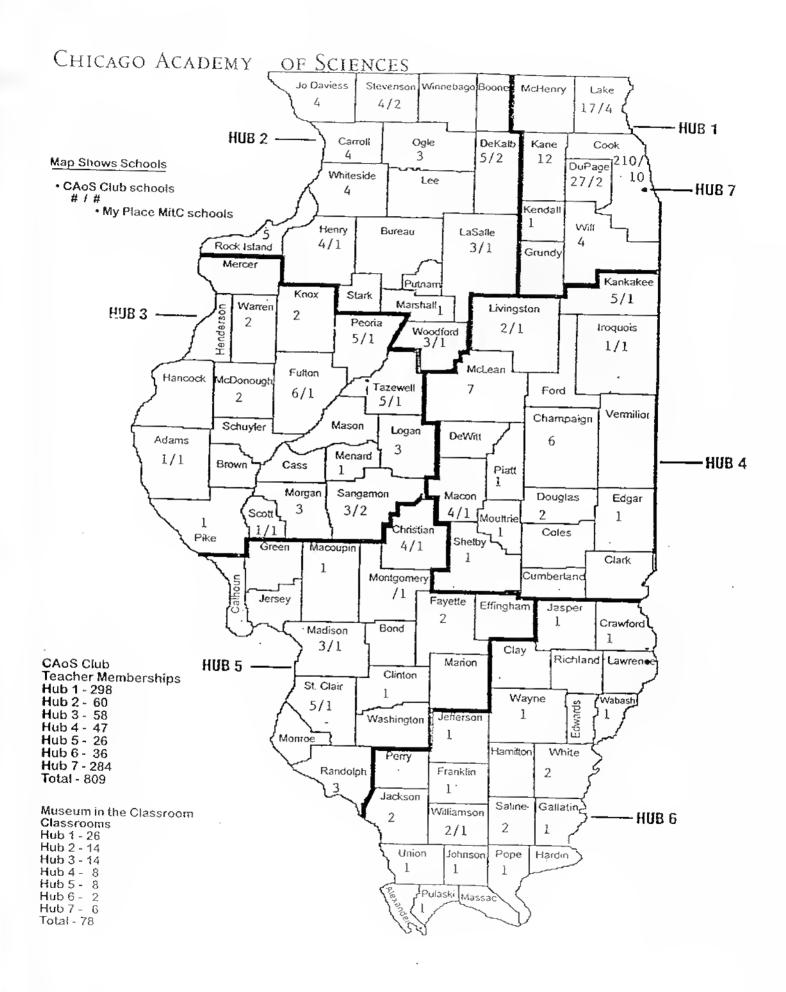
ElizabethR. Dickie, President and Treasurer James D. Hinchliff, Vice President

Gwenn Gebhard, Executive Director William O. Peterson, Secretary

Siragusa Foundation

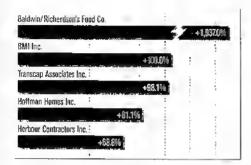
John R. Siragusa, President Roy M. Adams George E. Driscoll John E. Hicks Jr. Melvyn H. Schneider

James B. Wilson Sinclair . Siragusa Ross D. Siragusa Jr. Richard D. Siragusa Martha P. Siragusa



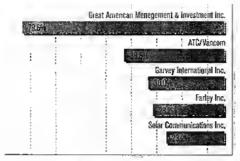
CRAIN'S LIST

Chicago's largest private firms



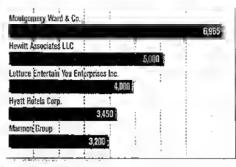
LARGEST REVENUE INCREASES

A major anquisition in 1997 gave Baldwin/Richardson's Food Co. The largest revenue increase among the companies listed. Relatively tiny Baldwin Ice Cream Co. bonght much larger Richardson's Food Ce., lifting sales 1,937.0%. BMI Inc. tollowed a distant second with an increase of 100.0%. In all, 227 of the 303 nompanies reported revenue growth.



LARGEST REVENUE DECREASES

Great American Management & Investment Inc. posted the largest drop in revenues in 1997—79.6%—altributed to a divestiture of assets. ATC/Vancem reported the secend-largest loss, down 39.5%. All Told, 57 companies saw a decline in revenues.



MOST EMPLOYEES IN CHICAGO AREA

MonIgomery Ward & Co. is the largest local employer on the fist, with 6,965 employees in the Chinago area. Hewill Associates LLC ranks second with 5,000 employees. Combined, the privately held companies listed employ more than 140,000 in the region.

RANKED BY 1997 REVENUES[†]

	Company phone	Address	Top executive	Revenues (n 1997	nillions) 1997	% Nhange	No. of employees Chicago/ world	
1	MARMON GROUP (312) 372-9500	225 W. Washington St. Chicago 60606	ROBERT A. PRITZKER President, CEO	\$6,000.0	\$5,800.0	+3.4%		Internetional association of more than 60 manufacturing and service companies
×2	MONTGOMERY WARD & CO. (312) 467-2000	1 Montgomery Ward Plaza Chicago 60671	ROGER GODDU Chairman, CEO	\$5,400.0	\$6,620.0	-18.4%	6,965 58,436	Retail and direct marketing
3	ALLIANI FOODSERVICE INC. (847) 405-8500	1 Parkway North Deerfield 60015	JAMES A. MILLER President, CEO	\$5,200.0	\$4 500.0	+15.6%	800 11,500	Foed-service distribution to restaurants, hetels, hospitals, contract leaders
4	KEMPER INSURANCE COS. (847) 320-2000	1 Kemper Drive Long Grove 60049	DAVID B. MATHIS Chairman, CEO	\$4,147,1	\$3,913.0	+6.0%	3,032 9,473	Property-casualty insurance, reinsurance and risk management services
5	10PCU ASSOCIATES INC. (847) 676-3030	7711 Gross Point Road Skokie 60077	W. STEVEN RUBOW President, CEO	\$3,900.0	\$3,900.0	NC	340 365	International grocery products distribution
· 6	TRUSERY CURP, 2 (773) 695-5000	8600 W. Bryn Mawr Ave. Chicago 60631	DANIEL A. COTTER Chairman, CEO	\$3,332.0	\$2,442.0	+36.4%		Wholesale hardware and paint manufacturer for True Value and SexiStar Coast to Coast stores
·7	HYATT HOTELS CORP. (312) 750-1234	200 W. Madison St. Chicago 60606	Douglas G. Geoga President	\$3,100.0	\$2,900.0	+6.9%	3,450 45,000	Hotel and resert management
8	ACE HARDWARE CURP. (630) 990-6600	2200 Kensington Court Oak Brook 60523	DAVID F. HODNIK President, CEO	\$2,900.0	\$2,740.0	+5.8%		Whelesale distribution of home improvement products; dealer-owned hardware cooperative
9	SHURFINE INTERNATIONAL INC. ? (708) 681-2000	2100 N. Mannheim Road Northlake 60164-1889	JAMES R. BARTH President, CEO	\$1,712.0	\$1,564.0	+9.5%	110	Provides private-label groceries and non-food products to wholesafers and chains
10	HYATT INTERNATIONAL CORP. (312) 750-1234	200 W. Madison St. Chicago 60606	BERND CHORENGEL President	\$1,700.0	\$1,700.0	NC	85 27,000	Hotel management
11	EBY-BROWN CO. L.P. (630) 778-2800	280 W. Shuman Blvd. Naperville 60566	Thomas Wake, Richard Wake Co-presidents	\$1,650.0	\$1,600.0	+3.1%	800 1,310	Convenience products distribution
12	INTERNATIONAL LUGISTICS L10. (708) 547-2000	330 S. Mannheim Road Hillside 60162	ROGER E. PAYTON CEO	\$1,525.0	\$1,543.0	-1.2%	369 6,000	Provider of worldwide logistics and transportation servines
13	CF INDUSTRIES INC. (847) 438-9500	1 Salem Lake Drive Long Grove 60047-8402	ROBERT C. LIUZZI President, CEO	\$1,431,6	\$1,468.2	- 2.5%	283 1,528	Manufacturer and distributer of agricultural chemicals
-14	OUCHBSSOIS INDUSTRIES INC. (630) 530-6057	845 Larch Ave. Elmhurst 60126	Craig Duchossois CEO	\$1,250.0	\$1,260.0	-0.8%	2,000 6,000	Manufacturer with interests in railway transpertation, nonsumer and defense products and entertainment
15	AMS1ED INDUSTRIES INC. (312) 645-1700	205 N. Michigan Ave. Chicago 60601	Gordon R. Lohman Chairman, CEO	\$1,t05.0	\$1,143.0	-3.3%	1,000 8,500	Manufacturer of products for censtruction, railroads and general industry
16	COMARX INC. (630) 924-6700	444 Scott Drive Bloomingdale 60108	PHILIP CORCORAN CEO	\$1,100.0	\$780.0	+41,0%	805 905	Computer reseller
17	FRANK CONSDITIONATED ENTERPRISES INC.' (847) 699-7000	666 Garland Place Des Plaines 60016	James S. Frank President	\$1,022.0	\$1,118.0	- 8.6%	525	Fleet leasing
18	JMB REALTY CORP. (312) 440-4800	900 N. Michigan Ave., #1900 Chicago 60611	JUDD D. MALKIN Chairman	\$1,000.0	\$1,010.0	-0.9%	500 2,200	Real estate helding nompany

	Company			Revenue	s (millions)	96	employee Chicago	
	phane	Address	Top executive	1997	1598	change	werld	
19	(312) 563-5400	929 W. Adams St. Chicago 60607	MATTHEW M. WALSH Chairman, CEO	\$992.0	\$740.0	+34.1%	600 1,250	Caneral contractor and construction manager
20	0ADE BEHRING (847) 267-5300	1717 Deerfield Road Deerfield 60015	Steven Barnes CEO	\$978.0	\$796.0	+22.9%	407 7,823	Manulacturer el medical diagnostics products
1	TRUS1MARK INSURANCE CO. (847) 615-1500	400 Field Drive Lake Forest 60045	DONALD M. PETERSON Chairman, CEO	\$972,0	\$893.2	+8.8%	1,300 2,500	Lifa and haalth insurance
22	SPECIALTY EDGOS CORP. (847) 405-5300	520 Lake Cook Rd., Snite 520 Deerlield 60015	Lawrence S. Benjamin President, CEO	\$919.7	\$851.7	+8.0%	765 7,763	Food manufacturer and distributor of brandad bread- cookies and ether baked goods
23	FOLLETT CORP. (708) 583-2000	2233 West St. River Grove 6017 I	RICHARD M. TRAUT Chairman	\$916.0	\$800.0	+14.5%	2,050 7,200	Whelesaler and retailar of products and services to e ucatien
4	LANE INCUSTRIES INC. (847) 498-6789	1200 Shermer Road Northbrook 60062	WILLIAM N. LANE III Chairman, president	\$690.0	\$715.0	+24.5%	1,400 7,925	Holding company with interests in manufacturing, broadcasting, holels, real astale, agriculture
5	TTX CD. (312) 853-3223	101 N. Wacker Drive Chicago 60606	R. C. BURTON JR. President, CEO	\$880.0	\$858.9	+2.5%	450 2,000	Owns, maintains and rents rail freight cars to railread
6	LEO BURNETT CO. (312) 220-5959	35 W. Wacker Drive Chicago 60601	RICHARD B. FIZDALE Chairnian, CEO	\$878.0	\$866.3	+1.4%	1,914° 8,000*	Advertising, marketing, public relations
7	CHEMCENTRAL CORP. (708) 594-7000	7050 W, 71st St. Bedford Park 60499	H. Daniel Wenstrup President, CEO	\$875.0	\$830.0	+5.4%	68 870	Wholesale chemical distribution
8	EAVORITE BRANDS INTERNATIONAL INC.* (847) 374-0900	25 Tri-State Int'l, Suite 400 Lincolnshire 60069	AL J. BONO President, CEO	\$808.4	\$715.0	+13.1%	2,131 4,818	Cenfactions manufacturing and distribution
9	COCA-COLA BOTTLING CD. OF CHICACD (847) 647-0200	7400 N. Oak Park Ave. Niles 60714	MARVIN J. HERB Chairman, CEO	\$787.0	\$749.7	+5.0%	NA (4,200)	Soft drink manufacturer and distributor
0	CERTIFIED GROCERS MHOWEST INC. 5 (708) 579-2100	1 Certified Drive Hodgkins 60525	ELWOOD F. WINN President, CEO	\$712.8	\$698.2	+2.1%	700	Cooperative distributer of food and non-faod product to grocery stores
1	REWITT ASSOCIATES LLC (847) 295-5000	100 Hall Day Road Lincolnshire 60069	Dale L. Gifford CEO	\$709.0	\$568.0	+24.8%	5,000 7,500	Management consulting, specializing in human re- sources
2	JORDAN INDUSTRIES INC. (847) 945-5591	1751 Lake-Cook Rd., Suite 550 Decilield 60015	JOHN W. JORDAN CEO	\$707.1	\$601.6	+17.5%	885 7,893	Oiversified manufacturing
3	WIRTZ CORP. (312) 943-7000	680 N. Lake Shore Drive Chicago 60611	WILLIAM W. WIRTZ President	\$671.0	\$610.5	+9.9%	1,600 2,100	Liquor distributien, real esteTe, insuranca, Chicago Blackhawks hockey taam
4	SERTA INC. (630) 285-9300	325 Spring Lake Drive Itasca 60143	EDWARD F. LILLY President, CEO	\$670.0	\$578.0	+15.9%	53 4,000	Mattress and box spring manufacturer
5	MEOLINE INDUSTRIES INC. (847) 949-5500	I Medline Place Mundelein 60060	JAMES S. MILLS Chairman	\$655.0*	\$600.0	+9.2%	1,207 2,700	Manufacturer and distributor of health care products
6	CDSS GRAPHIC SYSTEMS INC. ** (630) 850-5600	700 Oakmont Lane Westmoni 60559	Robert M. Kuhn Chairman, CEO	\$632.8	\$698.2	-9.4%	570 2,500	Manufacturer of newspapar and commercial printing presses
7	BTI AMERICAS INC. (847) 480-8400	400 Skokie Blvd. Northbrook 60062	RALPH MANAKER President	\$552.0	\$504.0	+9.5%	[400] 3,300	Travel-servica managemanI
8	OUILL CORP. (847) 634-6690	100 Scheller Road Lincolnshire 60069	JACK MILLER President, CEO	\$550.0	\$525.0	+4.8%	-	Direct sales of office furnishings, supplies and turni- Ture
9	INLANG GROUP INC. (630) 218-8000	2901 Butterfield Road Oak Brook 60523	Daniel I Goodwin CEO	\$536.0	\$576.0	-6.9%		Raal astate investment, mortgaga banking and property management
0	PEPPER COS. (3 I 2) 266-4703	643 N. Orleans St. Chicago 60610	RICHARD S. PEPPER Chairman	\$493.6	\$426.2	+15.8%	900	Garreral contractors, construction managers
1	FIELO CONTAINER CO. LP. (847) 437-1700	1500 Nicholas Blvd. Elk Grove Village 60007	LARRY FIELD CEO	\$480.0	\$475.0	+1.1%	920	Manufacturer of packaging, recycled paparbeard, ink and gift wrap
2	CENTRAL GROCERS COOPERATIVE INC. (847) 451-0660	11100 Belmont Franklin Park 60131	JOE CACCAMO Exec. vice-pres., gen'l mgr.	\$457.6	\$454.8	-1.6%	285	Grocery whelesaler
3	FELLOWES MANUFACTURING CO. (630) 893-1600	1789 Norwood Ave, Iiasca 60143	JAMES FELLOWES Chairman, CEO	\$455.0*	\$358.2	+27.0%	908 1,608	Manufacturer el effice products lor tha homa and business
4	BOLER CO. (630) 773-9111	500 Park Blvd, Itasca 60143	JOHN BOLER Chairman	\$448.0	\$400.0	+12.0%	_	Maker of trucking parts
5	PETTIBONE LLG* (630) 955-0220	4225 Naperville Road, Suite 200 Lisle 60532	CHRISTOPHER YUNKUN President, GEO	\$434.0	\$375.0	+15.7%	550 3,300	Oiversilied manufacturing fer construction industry- related market
6	TEMPEL STEEL CD. (847) 581-9400	5215 Old Orchard Road Skokie 60077	Vincent J. Buonanno Chairman, CEO	\$432.0	\$372.0	+16.1%		Manufacture and sala of magnetic steel laminations
7	PAMPERED CHEF (630) 261-8900	350 S. Rohlwing Road Addison 60101-3079	DORIS K. CHRISTOPHER President	\$418,0	\$328.0	+27.4%	650	Kitchen cansultants marketing kitchen Toels through in-homa cooking demonstrations
	SPRING AIR CO. (847) 297-5577	2980 River Road Des Plaines 60018	JAMES NATION President, CEO	\$385.0	\$375.0	+2.7%	I03 1,400	Manufacturer el bedding products
n	HAR1FORD COMPUTER GROUP INC. (847) 934-3380	1610 Colonial Pkwy,	Anthony Graffia Sr.	\$381.5	\$253.1	+50.7%	_	Dealer in computer hardware and software

Chicago's largest private firms Continued from Page 18

	Company phone	Addisss	Top executivs	Revenues	s (millions) 1990	% change	No. of employee: Chicago/ world	
50	ELKAY MANUFACTURING CO. (630) 574-8484	2222 Camden Court Oak Brook 60523	RONALO C. KATZ Chairman, CEO	\$367.3	\$319.8	+14.9%	655 2,950	Manufacturer of stainloss steel sinks, water coolers, woeden kitchen cabinets and taucets
51	MIDLAND PAPER CO. (847) 981-7300	1825 Greenleaf Ave. Elk Grove Village 60007	E. Stanton Hooker III President, CEO	\$363.0	\$320.0	+13.4%	147 204	Distribution of printing paper
52	CHAS, LEVY DO. (312) 440-4400	1200 N. North Branch St. Chicago 60622	Barbara Levy Kipper Chairman	\$361.4	\$310.6	+16,4%	585 1,205	Wholesalo distribution of magazines and beeks
53	JOHNSON PUBLISHING CO. (312) 322-9200	820 S. Michigan Ave. Chicago 60605	Jони H. Joнnson Chairman, publisher, CEO	\$361.1	\$325.7	+10.9%	375 2,677	Publishing, broadcasting, television production, cos- melics and heir care products
54	EDWARD DON & CO. (708) 442-9400	2500 S. Harlem Ave. North Riverside 60546	Robert E. Don Chairman, CEO	\$340.0	\$325.0	+4.6%	497 1,083	Distributor of lood-service equipment end supplies
55	MARTIN DII MARKETING LTD. (708) 385-6500	4501 W. 127th St. Alsip 60803	Carl C. Greer Chairman, president	\$337.0	\$378.0	-10.8%	35 50	Wholesale petroleum marketing
56	BRAUNER CENTRAI CO. (312) 454-1852	333 S. Desplaines St. Chicago 60661-5596	Terence J. Shea Chairman, president, CEO	\$325.7	\$331.6	-1.8%	136 192	Paper distributor
<u>57</u>	SCHWARZ (847) 966-2550	8338 Ausiin Ave. Morton Grove 60053	Andrew J. McKenna Chairman, CEO	\$302.0	\$271.0	+11.4%	425 650	Printer, converter, producer and distributor of packeting end prometional meterials
58	OLD WORLD INOUSTRIES INC. (847) 559-2000	4065 Commercial Ave. Northbrook 60062	J. THOMAS HURVIS Chairman, president	\$299.0	\$285.0	+4.9%	152	Manufecturer of autitroeze and brake fluid; commodities and chemicels broker
59	CLARK FOODSERVICE INC. (847) 956-1730	950 Arthur Ave. Elk Grove Village 60007	Don J. Hinoman Chairman, CEO	\$295.0	\$286.0	+3.1%	180 820	Food-sorvice distributor
59	JOE RIZZA ENTERPRISES INC. (708) 442-1140	7222 W. Cermak Rd., Suire 501 North Riverside 60546	JOE RIZZA Chairman, CEO	\$295.0	\$297.0	-0.7%		Holding compeny with interests in autemobile dealer ships, linance, real estate and insurance
59	WHITE HEN PANTRY ING. * (630) 833-3100	660 Industrial Drive Elmhurst 60126	ROBERT G. ROBERTSON President, CEO	\$295.0	\$299.0	- 1.3%	248 280	Convenionco stores
62	TUTHILL CORP. (630) 655-2266	908 N. Elm St., Suite 100 Hinsdale 60521	JAMES G. TUTHILL JR. President	\$287.0	\$287.0	NC	326 2,600	Manulacturer ol industrial products
63	POWER CONTRACTING & ENCINEERING CORP. (847) 925-1300	2360 N. Palmer Drive Schaumburg 60173	ALVIN GORMAN Chairman	\$285.0	\$249.0	+14.5%	170	General contracter, construction manager
64	FORSYTHE YECHNOLOGY INC. (847) 675-8000	7500 Fronrage Road Skokie 60077	RICHARO A. FORSYTHE Chairman, president	\$280.5	\$190.9	+46.9%	240 296	Information technology solution provider
65	SAGE ENTERPRISES INC. (847) 827-0066	999 E. Touhy Ave., Suite 200 Des Plaines 60018	Sheloon J. Stillman Chairman	\$271.0	\$245.0	+10.6%	70 350	Specialty distributor le airlino industry
66	WILLIAM BLAIR & CO. LLC (312) 236-1600	222 W. Adams St. Chicago 60606	E. DAVID COOLIDGE III CEO	\$270.0	\$250.0	+8.0%	681 697	Investment banking, investment menagement and se curities brokerage
67	RESTAURANT CO. " (630) 250-0471	1 Pierce Place, Suite 100 E Itasca 60143	DONALD N. SMITH Chairman, CEO	\$289.5	\$252.8	+6.6%	5 8,850	Operating and franchising Porkins Femily Restaurant
68	UUALL CO. (847) 824-1122	254 N. Laurel Ave. Des Plaines 60016	Michael L. Wilkie President, CEO	\$266.9	\$245.8	+8.6%	400 1,600	Distributor end menufacturer of machine tool and in dustrial supplies
69	QST INDUSTRIES INC. (312) 930-9400	231 S. Jefferson St. Chicago 60661	ELY LIONHEART Chairman, president	\$265.0	\$250.0	+6.0%	85 500	Textile converter and menufecturer of components fi
69	GRAYCOR (708) 206-0500	1 Graycor Drive Homewood 60430	Melvin Gray Chairman, CEO	\$265.0	\$232.0	+14.2%	400 1,420	Construction services
71	NEWLY WEDS FOODS INC. (773) 489-7000	4140 W. Fullerton Ave. Chicago 60639	CHARLES T. ANGELL President	\$257.5	\$250.0	+3.0%		International lood processor; manufacturer of food coatings and seasonings
72	W. E. O'NEIL CONSTRUCTION CO. (773) 327-1611	2751 N. Clybourn Ave. Chicago 60614	WILLIAM O'NEIL Chairman, CEO	\$251.4	\$170.0	+47.9%	384 556	Construction
73	S&C ELECTRIC CO. (773) 338-1000	6601 N. Ridge Blvd. Chicago 60626	JOHN W. ESTEY President, CEO	\$250.4	\$235.7	+6.2%	1,400 1,675	Manufacturer specielizing in high-voltage switching and protection products and services
74_	SAFEWAY INSURANCE CO. (630) 887-8300	790 Pasquinelli Drive Westmont 60559-1254	William J. Parrillo Chairman, president	\$240.1	\$245.3	-2.1%	100	Private-passenger and cemmercial automobile insurance
	MadEUN-FOSG CO. (847) 566-0010	1000 Allanson Road Mundelein 60060	BARRY 1., MACLEAN President, CEO	\$236.0	\$225.0	+4.9%	500 1,500	Menufacturer of products for automotive, utility and tolecommunicatious industrios
	GLS CORP. (847) 437-0200	723 W. Algonquin Road Arlingron Heights 60005	STEVEN L. DEHMLOW President, CEO	\$234.0	\$213.5	+9.6%	128 288	Supplier of materials and services to the plastics and chemical industries
	CRAIN COMMUNICATIONS INC. (312) 649-5200	740 N. Rush St. Chicago 60611-2590	KEITH E. CRAIN Chairman	\$225.7	\$207.5	+8.8%		Publisher of business, trade and consumer periedica
	AMERICAN HOTEL REGISTER CO. (847) 564-4000	2775 Shermer Road Northbrook 60062-7798	JAMES F. LEAITY President	\$225.0	\$180.0	+25.0%		Hotel and motel supplies, special printing
	CHIBAGO TRUCK CENTER INC. (773) 890-2400	1015 W. Pershing Road Chicago 60609	ROBERT L. HATCHER President	\$223.0	\$140.0	+59.3%		Truck dealership

Chicago's largest private firms Centinued from Page 20

	Company phone	Address	Top execulive	Revenues	(uniilions) 1996	% change	No. ol enrployo Chicago world	83 N
80	OONLEN CURP. (847) 714-1400	2315 Sauders Road Northbrook 60062	DONALD RAPPEPORT	\$221.0	\$203.0	+8.9%	140 150	Type of business Fleet management and leasing
81	CORPORATE TRAVEL MANAGEMENT CROUP (630) 691-9100	450 E. 22nd St. Lowbard 60148	BONNIE LOREFICE CEO	\$220.0	\$200.0	+10.0%	130 256	Travel managament, corporata meetings and incan lives, leisure and education
82	AMERIKING CURP. (708) 947-2150	2215 Enterprise Dr., Suite 1502 Westchester 60154	Lawrence E. Jaro CEO	\$217.0	\$204.0	+6.4%	1,600 4,100	Borger King franchisee
83	PATRICK DEALER GROUP (847) 605-4000	526 Mall Drive Schaumburg 60173	Hanley Dawson III President	\$209.0	\$200.0	+4.5%	297	Automobila dealership
84	OSE LOGISTICS (847) 390-6800	1750 S. Wolf Road Des Plaines 60018	Ann M. Drake CEO	\$205.0	\$180.0	+13.9%	845 1,642	Third-party legistics provider
85	PATERNO IMPORTS LTO. (847) 604-8900	900 Armour Drive Lake Blulf 60044	Anthony J. Terlato Chairman, CEO	\$202.0	\$177.0	+14.1%	415 518	Premium wine marketer and distributor
36	INTERMATIC INC. = (815) 675-2321	Intermatic Plaza Spring Grove 60081-9698	LEE VINYARD CEO	\$201.1	\$164.0	+22.6%	890 2,450	Manufacturer of electrical specialty products
37	000-FAST CORP. (847) 669-7300	13951 S. Quality Drive Huntley 60142	ROBERT H. TORSTENSON President	\$201.0	\$210.0	-4.3%	400 1,600	Manufacturer and distributor of industrial fasteners
38	LETTUCE ENTERTAIN YOU ENTERPRISES INC. (773) 878-7340	5419 N. Sheridan Road Chicago 60640	RICHARD MELMAN Chairman	\$200,0	\$155.0	+29.0%		Reslanrants
39	COURTESY CORP. (847) 541-7900	800 Corporate Grove Drive Buffalo Grove 60089	WALTER J. KREISEDER Chairman, CEO	\$195.0	\$150.0	+30.0%	_	Plastic injection molding and mold-making
39	MAZZETTA CO. (847) 433-1150	P.O. Box 1126 Highland Park 60035	THOMAS MAZZETTA President	\$195.0	\$160.0	+21.9%	11 13	Worldwide importer of frozan sealood
11	J. K. ROBERTS INOUSTRIES INC. (847) 699-0080	3158 Des Plaiues Ave., Suite 115 Des Plaines 60018	JOHN H. ROBERTS Chairman, CEO	\$194.2	\$163.7	+18.6%	110 660	Steel tube and bar manufacturer and distributor
12	HOSTMARK MANAGEMENT GROUP (847) 439-8500	1600 Golf Road, Suite 800 Rolling Meadows 60008	C. A. "Bud" CATALDO Chairman, CEO	\$194.0	\$189.0	+2.6%	2,100 5,800	Hotel and restaniant development and managemen
13	CONTINERTAL MOTORS GROUP (708) 352-6000	5901 S. LaGrauge Road Countryside 60525	JOHN WEINBERGER CEO	\$184.2	\$188.3	-2.2%	365	Automobile sales, service and laasing
) 4	VELSICOL CHEMICAL CORP. (847) 298-9000	10400 W. Higgins Road., #600 Rosemont 60018	ARTHUR SIGEL CEO	\$183.0	\$185.0	-1.1%	95 643	Manufacturing at non-durables
15	INDECK ENERGY SERVICES INC. (847) 520-3212	600 N. Buffalo Grove Rd., #300 Buffalo Grove 60089	GERALD R. FORSYTHE Chairman, CEO	\$181.0	\$184.0	-1.6%	54 221	Develops, ewns and operates indapendent power plants
16	RITTENHOUSE PAPER INC. (847) 692-9130	250 S. Norrhwest Hwy. Park Ridge 60068	SIMON BLATNER, ANDREW ALBERT Presidents, co-CEOs	\$177.3	\$180.0	1.5%	100	Manufacturer of paper, ribbens and labels
17	WITON INGUSTRIES INC. ** (630) 963-7100	2240 W. 75th St. Woodridge 60517	VINCENT A. NACCARATO President, CEO	\$176.1	\$163.2	+7.9%	580 650	Consumar products, housewares and home accessories
	MOTOR WERKS OF BARRINSTON (847) 381-8900	1475 S. Barriugtou Road Barriugton 60010	PAUL TAMRAZ President, CEO	\$175.4	\$139.9	+25.4%	215	Automobila dealership
	BESCO GRAPHIC SYSTEMS CORP. (312) 220-0042	35 E. Waeker Drive Chicago 60601	LAWRENCE B. TROPP President	\$175.0	\$160.0	+9.4%	49 290	Supplier of graphic arts equipment and products
	LEVY RESTAURANTS (312) 664-8200	980 N. Michigau Ave., Suite 400 Chicago 60611	LAWRENCE F. LEVY Chairman	\$165.0	\$150.0	+10.0%	2,890 6,000	Restaurants and feed concessions
	RHC/SPACEMASTER CORP. (708) 345-2500	1400 N. 25th Ave, Melrose Park 60160	A. R. UMANS Chairman, CEO	\$163.0	\$138.0	+18.1%	550 1,650	Manufacturer ol store fixinres
12	L&D GROUP (630) 375-0441	1225 Corporate Blvd, Aurora 60504	R. Peter Washington Chairman, CEO	\$160.0	\$145.0	+10.3%	900 1,600	Manuacturer of shelving, lockers, racks, tool storage and storage equipment
12	VOLYO SALES & SERVICE CENTER INC. (630) 241-3000	4375 Lincoln Ave. Lisle 60532	HORST KORALLUS President	\$160.0	\$150.0	+6.7%	360	Automobile dealership
	WORLD'S FINEST CHOCOLATE INC. (773) 847-4600	4801 S. Lawndale Ave. Chicago 60632	EDMOND OPLER JR. President	\$160.0	\$152.4*	+5.0%	480 850	Candy manulacturer
	WARRIOR INSURANCE GROUP INC. (708) 233-7000	6640 S. Cicero Ave, Bedford Park 60638	JAMES P. HALLBERG President, CEO	\$159.8	\$141.0	+13,3%	679 711	Insurance holding company
	TRANSCAP ASSOCIATES INC. > (847) 753-9600	900 Skokie Blvd., Suite 210 Northbrook 60062	IRA J. EDELSON President	\$158.5*	\$79.0	+98.1%	13 18	Trade finance, prichase order finance and venture banking
	VISIONTEK 1847) 360-7500	1175 Lakeside Drive Gurnee 60031	Mark Polinsky CEO	\$156.0	\$156.0	NC	164 180	Maker of computer memary products
	GERRARO & CO. (847) 299-8000	400 E. Touhy Ave. Des Plaines 60018	Tony Tako Chairman, president, CEO	\$155.0	\$154.0	+0.6%	207	Manufactures and distributes of strapping, looks, ma- chinary and packaging materials
		1250 Touhy Ave. Elk Grove Village 60007	Harold Kerman CEO	\$152,0	\$137.0	+10.9%	414	Oistributor of electrical supplies, antomation product and HVAC products; 24 hone motor repair sarvice
9		5655 W. 73rd St. Bedford Park 60638	DENIS J. HEALY President	\$152.0	\$150.0	+1.3%	500	Manufactures and markets car appearance chemica and honseheld products; owns/aperales car washes

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YTM/ PE 8899.95 1090.82 27.7 PAGE CURR XY LD 7.39 6.40 6.09 6.70 6.79 0.70 ANNUAL INCOME 26.249 15.750 6.625 6.250 10.875 26.249 39.500 DOW JONES INDUSTRIAL AVG STANDARO & POORS 500 OIV/INT PER SHR 4.58 7.88 6.63 6.25 7.25 CURRENT % VALUE 25.6 2447 2665 25.9 1.5 573.121 213.156 103.437 102.641 162.258 581.492 581.492 34.469 222 West Adams Street Chicago, Illinois 60606 05/3I PRICE 106.58 103.44 102.64 108.17 68.94 COST/ SHARE 105.37 102.56 103.20 103.19 I4.69 TOTAL COST 573.121 210.745 102.563 103.203 154.784 571.295 573.121 571.295 7.875% 08/15/01 6.625% 03/31/02 6.250% 02/15/03 7.250% 05/15/04 TOTAL TOTAL TERM INVESTMENTS-TAXABLE SECURITY DESCRIPTION COMMON STOCKS & CONV. SECURITIES WIM PORTFOLIO VALUATION FOR CHICAGO ACADEMY OF SCIENCES NOTES NOTES NOTES NOTES CASH & CASH EDUIVALENTS FIXED INCOME SECURITIES CORP AS OF DATE: May 31, 1998 SHORT TERM RESERVES U S TREASURY U S TREASURY U S TREASURY U S TREASURY U S TREASURIES 500 STATE STREET EQUIVALENTS FIXED INCOME SECURITIES GOVERNMENT OBLIGATIONS U S TREASURIES INSURANCE SHORT BANKS CASH 200.000 100.000 150.000 EOUITIES CASH & •ಶ ∎

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WIM PORTFOLIO VALUATION FOR CHICAGO ACADEMY OF SCIENCES

222 West Adams Street Chicago, Illinois 60606

 $\frac{19.8}{25.1}$ 28.2 46.5 40.5 36.3 43.8 8899.95 1090.82 65.9 41.5 27.8 56.8 32.4 1.13 CURR %YLD 0.13 0.31 0.11 0.40 ANNUAL 540 486 1,026 168 168 162 162 220 DOW JONES INDUSTRIAL AVG STANDARD & POORS 500 DIV/INT PER SHR 0.60 0.24 0.12 0.18 0.22 1.8 CURRENT % VALUE 2.2 3.2 3.1 2.2 2.5 40.594 42.778 83.372 12.400 54.994 48.994 71,400 87.413 28.275 41,119 69.394 116,388 48,238 55,625 24,475 05/31 PRICE $\frac{45.10}{31.69}$ 31.00 78.56 25.13 89.25 21.75 55.63 28.38 61.19 COST/ SHARE 15.32 9.79 34.37 31.25 6.00 22.51 20.08 14.42 17.56 10.14 32.78 17.59 13,784 13,216 26,999 TOTAL COST 13.748 21.873 11.700 18,009 12,045 18.750 15.806 34,556 47.321 30,054 ,238 7.036 32.784 TOTAL TOTAL TOTAL TOTAL HOUSEHDLD INTERNATIONAL CORP MBNA CORP 800 CARDINAL HEALTH INC 600 MSC INDUSTRIAL DIRECT CO INC GENERAL/SPECIAL MERCHANDISING GENERAL/SPECIAL MERCHANDISING SECURITY DESCRIPTION CENDANT CORPORATION CINTAS CORP HEALTH CARE SERVICES BOROERS GROUP INC HOME DEPOT INC STAPLES INC 1,700 HEALTHSOUTH CORP OF DATE: May 31, 1998 MEDICAL PRODUCTS OTHER FINANCIAL 1.000 MEDTRONIC INC PHARMACEUTICALS 400 ELAN PLC ADR DISTRIBUTION OTHER FINANCIAL DISTRIBUTION SERVICE SERVICE 350 400 700 1,950 1.300 AS

William Blair & Company Lindal Laddley Company

222 West Adams Street Chicago, Illinois 60606

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WIM PORTFOLID VALUATION FOR CHICAGO ACAOEMY OF SCIENCES

AS OF DATE: May 31, 1998				DOW	JONES	INDUSTRIAL & POORS 500	AVG	109	9.95
SECURITY DESCRIPTION	TOTAL COST	COST/ SHARE	05/31 PRICE	CURRENT	VALUE	DIV/INT PER SHR	ANNUALINCOME	CURR %YLD	YTM/ PE
1.300 VIKING OFFICE PRODUCTS	28.859	22.20	28.59	37.172	1				
1.000 AIR TOUCH COMMUNICATIONS	23.930	23.93	47.63	47.625	2.1				50.I
DATABASE BUSINESS SERVICES 900 ACXIOM CORP 1.200 COGNIZANT CORP 1.000 NFO WORLDWIDE INC 0ATABASE BUSINESS SERVICES	15.750 40,912 21.519	17.50 34.09 21.52	21.63 53.25 17.00	19.463 63.900 17.000	0.00	0.12	144	0.23	П//
SACTION PROCESSING	1			95.70			4		
700 AUTOMATIC 700 BISYS GROU 400 CATALINA M	0,00	28.62 19.50 24.53	63.63 37.13 45.25	4.53 .98		0.53	371	0.83	ωr.
1.500 CONCORD EFS INC 1.700 FIRST DATA CORP TRANSACTION PROCESSING TOTAL	6.259 44,109 	.4.ro i.o.	 12.2.	31.875 56.525 177.025	2.5 7.9	0.08	136	0.24	25.0 22.0
SOFTWARE AND SYSTEM SERVICES 400 AMERICAN MANAGEMENT SYSTEMS 700 SHARED MEDICAL SYSTEMS CORP SOFTWARE AND SYSTEM SERVICES TOTAL	8.588 27.062 	21.47 38.66	27.13	10.850 50.925	2.5	0.84	5 88 1 1 1	H 1 0	33.I 28.4
		31.I3 20.48	69.94 26.06	86.98		0.24 0.06	0 NH	.33	32.8 18.1

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WIM PORTFOLIO VALUATION FOR CHICAGO ACADEMY OF SCIENCES

222 West Adams Street Chicago, Illinois 60606

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YTM/ PE 11.7 8899.95 1090.82 CURR %YLD 99.0 0.32 0.37 0.37 3.11 ANNUAL 69.824 68 4.076 4.076 253 DOW JONES INDUSTRIAL AVG STANDARD & POORS 500 CURRENT % OIV/INT
VALUE VALUE PER SHR 0.34 3.6 48.5 48.5 2.241.780 100.0 10.288 8.103 1,087.167 1.087.167 2.249.883 • 05/3I PRICE 51.44 COST/ SHARE 66.08 60.953 TOTAL COST 554.209 13.215 554.209 1.698.625 • TOTAL TOTAL NET ACCRUEO INTEREST AND DIVIDENDS TOTAL HOLDINGS WITH ACCRUED INCOME TOTAL COMMON STOCKS & CONV. SECURITIES 200 TEXAS INSTRUMENTS INC SECURITY DESCRIPTION **ELECTRONICS/INSTRUMENTS** AS OF OATE: May 31, 1998 TOTAL PORTFOLIO EQUITIES

Embargoed until 1 P.M., EDT July I, 1998 NSF PR 98-xx

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SCIENCE AND ENGINEERING INDICATORS '98 SURVEY SHOWS AMERICANS' INTEREST IN SCIENCE GROWS

But actual understanding of scientific terms and concepts still lags

Americans say they are more interested and more aware than ever about scientific discoveries, inventions and new technologies, but they still score low on actual understanding of basic scientific terms and concepts, such as what molecules and DNA are, and that the earth goes around the sun once a year.

The public also seems divided intellectually and emotionally over the impact of some technological developments that are changing our daily lives.

The newest survey measuring public attitudes and understanding of science, engineering and technology was published in the latest National Science Board (NSB) biennial report to Congress, Science and Engineering (S&E) Indicators 1998. The report is the NSB's volume of vital statistics on the state of science, engineering and technology in the U.S.

-more-

The awareness and interest in science continues on an upward path, but most Americans still don't understand the scientific process very well, and that affects their views on the nation's science policy," Jon Miller, who conducted the survey for the National Science Foundation, said. Miller is director of the International Center for the Advancement of Scientific Literacy at the Chicago Academy of Sciences.

In a testing technology used in many national and international vehicles, American adults were asked a series of nine basic questions. On a zero-to-100 scale, their mean score was 55. Survey-takers scored worst on a question about their understanding of what is a molecule. They scored best on their understanding of how the continents are moving slowly about on the face of the earth.

"The American public believes that science and technology improves the quality of life, but its concern over specific technologies, such as nuclear power for electricity and genetic engineering, indicates that the public has not given science a blank check. And the scientific community needs to communicate its work more clearly and effectively because only one in four Americans understand the process of scientific discovery," Neal Lane, outgoing NSF director said.

Among other survey findings are:

- Almost 70 percent of Americans surveyed in 1997 said they are interested in science and technology, the highest level ever,
- Meanwhile, only one in five Americans think they are well-informed about new scientific discoveries and in the use of new inventions and technologies. This is improved compared to 1995;
- American adults appear to understand basic scientific concepts as well as or better than other industrialized nations, in sharp contrast, however, to American students, whose understanding of these concepts compared poorly to other nations in the Third International Mathematics and Science Study (TIMSS).
- While there is a continuing rise in the use of computers in the
 workplace or at home across the general population, the biggest
 increase by far over the last two years has been among those with at
 least bachelor's degrees.

The impact of information technologies on the economy, education and on private citizens is now so vast that a new chapter was written for S&E Indicators 1998 to assess the issue. The report finds that the use of these technologies in the workplace is pervasive but that there are significant inequities in access to computers and the Internet in schools.

The National Science Board is the governing body for the National Science Foundation, an independent federal agency which produces S&E Indicators every two years through its Division of Science Resources Studies. The final report is submitted to the President who delivers it to Congress.